Captive Management Services Transfers to AIG

Are you a captive owner looking for better service from your captive manager?

We specialize in meeting our clients' expectations, meeting their deadlines and simply being responsive.

We encourage you to ask around the industry and you will find that we have a reputation for providing quality and timely services with talented people to meet your captive's needs.

Historically, our professional team has a low staff turnover rate and we enjoy partnering with clients like you. Our financial reporting is consistently accurate and on time and we cross train our team members to strengthen our service delivery.

Why not ask AIG Captive Management for a management transfer proposal? It's easy, let's have a call, we can discuss what is important to you, and then we'll send you a proposal.

What is the Captive Management Services Transfer Process and How Can AIG Help?

Account management transfers occur frequently enough in the captive industry that AIG Captive Management has documented the steps needed to ensure an orderly transfer.

- We meet with you to learn more about your captive and your service needs. We like to hear about the coverages, size, age, other service providers, corporate governance, and reporting needs you have. Seeing the recent financial statements and other information helps this process.
- We prepare a proposal that outlines our understanding of your captive management needs and our proposed fee arrangement.
- If selected, we will schedule a planning meeting, often in person, to make certain that we fully understand the client's servicing needs. We modify our standard checklist and client deliverables so that all team members understand the expectations to be met within the set time frame.
- We assign a main contact who manages the services and our relationship. We assign this person to make sure there is relationship support, and we assign another professional as either a reviewer or in a support role so that the servicing team has appropriate depth and back up support.

AIG®

Testimonial from a Transfer Client

CCAP's two Vermont Risk Retention Groups have now used three different management companies over the past 19 years. AIG has proven to be not only the best long-term partner, but the most attentive firm we have found. They are excellent advisors, provide outstanding detailed reports to our Subscriber Advisory Committees, and are just plain fun to work with. We highly recommend them!

— John Sallade, Managing Director, Insurance Programs
County Commissioners Association of Pennsylvania (CCAP)

For more information, please visit us today at www.aig.com/captives

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