

# AIG Aerospace Workers' Compensation



**Cut through the crowded insurance marketplace and get what you need with this guide to Why AIG:**

- Connecting you with world-class AIG Aerospace Workers' Compensation leadership
- Highlighting AIG Aerospace's key areas of differentiated value
- Providing examples of AIG Aerospace's advantages working for brokers and clients
- Showcasing why we have an industry leading Aerospace position in the marketplace

## North America Leadership



**Alison Armstrong**  
*Head of Aerospace  
Workers' Compensation*  
[alison.armstrong@aig.com](mailto:alison.armstrong@aig.com)  
404.249.1945



**Nina Corbo**  
*Head of Commercial  
Accounts*  
[nina.corbo@aig.com](mailto:nina.corbo@aig.com)  
212.458.1639



**Jack Devlin**  
*Head of Field Claims,  
Workers' Compensation*  
[jack.devlin@aig.com](mailto:jack.devlin@aig.com)  
619.688.3830



**Shirleen Laubenthal**  
*Casualty Risk  
Consulting Leader*  
[shirleen.laubenthal@aig.com](mailto:shirleen.laubenthal@aig.com)  
770.671.2368

## The AIG Advantage

### Risk and Safety Expertise

- Provides aerospace workers' compensation loss control expertise from in-house consultants
- Offers e-learning platforms containing workplace safety, accident investigation, and workers' compensation risk management training content
- Supplements clients' own safety protocols with customized, cost-effective risk management and loss control solutions

#### WHY IS THIS IMPORTANT?

Provides unparalleled risk management support for aerospace clients and their employees.

### Pre-Injury Consulting Services

- Collaborates with clients to develop proactive workers' compensation cost containment strategies
- AIG's pre-injury consultants help clients create a workplace that accommodates and encourages employees' safe return to work
- Provides efficient and cost-effective medical management programs to support and educate clients and employees before, during, and after injury

#### WHY IS THIS IMPORTANT?

Enables proactive workers' compensation claims cost management and return to work support for clients and their employees.

### Superior Claims Service

- Provides in-house claims experts who deploy fraudulent claims investigations, proven settlement strategies, and a network of panel attorneys to support optimal outcomes for clients
- Supports claims cost containment via ProductivityEdge®, AIG's exclusive Nurse Triage and Outcome Based Network program
- Offers access to IntelliRisk® for detailed, real-time claim information and automated reporting, enabling in-depth analysis to manage risk more effectively

#### WHY IS THIS IMPORTANT?

Dedicated AIG aerospace workers compensation claims experts and services help manage clients' total cost of risk.

**In-house  
claims data  
and expertise**

**Pre-injury  
consulting  
services**

**Online  
employee  
health and  
safety video  
courses**

Learn more: [www.aig.com/whyaig](http://www.aig.com/whyaig)

# AIG Aerospace Workers' Compensation



## Why AIG

| Risk and Safety Expertise                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Pre-Injury Consulting Services                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Superior Claims Service                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p><b>ISSUE</b></p> <p>An airport with a 24-hour on-the-ground workforce was struggling to build a process for after-hours emergency medical care.</p> <p><b>SOLUTION</b></p> <p>AIG's loss control consultants collaborated with the client's onsite nurse and a local network hospital to establish customized protocols for easy access to the Emergency Department for after-hours and emergency care.</p> <p><b>BENEFIT</b></p> <p>The client's injured employees receive timely, quality healthcare services at any hour.</p> | <p><b>ISSUE</b></p> <p>An aerospace client learned that its injured employees were remaining on disability longer than average, resulting in higher claims costs.</p> <p><b>SOLUTION</b></p> <p>AIG's pre-injury consultants worked with the client to create a program that allowed employees to return to work sooner without sacrificing their well-being or on-going medical care.</p> <p><b>BENEFIT</b></p> <p>With an improved return to work program in place, the client reduced the average length of employee absence by 3.6 weeks.</p> | <p><b>ISSUE</b></p> <p>An aerospace company sought a carrier capable of providing access to its real-time workers' compensation claims data.</p> <p><b>SOLUTION</b></p> <p>AIG's IntelliRisk® provided detailed, real-time claim information and automated reporting, allowing the client to monitor claims trends and address recurring events.</p> <p><b>BENEFIT</b></p> <p>The client was able to perform in-depth analysis to manage its risk more effectively via IntelliRisk.</p> |
| <p><b>WHY IS THIS IMPORTANT?</b></p> <p>AIG helps ensure injured employees receive timely medical care.</p>                                                                                                                                                                                                                                                                                                                                                                                                                         | <p><b>WHY IS THIS IMPORTANT?</b></p> <p>AIG's pre-injury consultants help clients reduce employee downtime and total cost of claims.</p>                                                                                                                                                                                                                                                                                                                                                                                                          | <p><b>WHY IS THIS IMPORTANT?</b></p> <p>AIG's technologies help clients analyze claims trends and better manage risks.</p>                                                                                                                                                                                                                                                                                                                                                              |

## What is AIG Aerospace Workers' Compensation (AWC)?

- Workers' compensation coverage for various types of aviation-related exposures utilizing guaranteed cost, large deductible, and retrospective rating plans.
- Can be paired with AIG's innovative aerospace insurance products for seamless integration of aviation insurance solutions.

The scenarios described herein are offered only as examples. Coverage depends on the actual facts of each case and the terms, conditions and exclusions of each individual policy. Anyone interested in the above product(s) should request a copy of the standard form of policy for a description of the scope and limitations of coverage.

AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc. For additional information, please visit our website at [www.aig.com](http://www.aig.com). All products and services are written or provided by subsidiaries or affiliates of American International Group, Inc. Products or services may not be available in all countries, and coverage is subject to actual policy language. Non-insurance products and services may be provided by independent third parties. Certain property-casualty coverages may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds, and insureds are therefore not protected by such funds.

© American International Group, Inc. All rights reserved.