

#### AIG Programs: Capabilities and Services for Program Administrators



Our goal: Partner with Program Administrators to strengthen client loyalty, expand access to distribution and products, and attract new opportunities



#### Underwriting Excellence

Committed to understanding and assessing risk based on decades of experience, in-depth data analysis and thoughtful interpretation. We <u>align</u> <u>with our Program Administrators</u> to support your needs and objectives.



#### **Customized Program Solutions**

No two programs are alike. That's why, we <u>listen</u> to you and rely on <u>your knowledge</u> and expertise to tailor programs to support unique exposures and growth opportunities.



#### **Claims Account Management**

Provide flexible claims handling, supported by a global network of claims specialists to provide <u>consistency and expertise</u> at every step.



#### Advanced Risk Consulting, Analytics and Marketing

Dedicated industry expertise — coupled with customized tools and resources — help improve results and <u>drive growth</u> in new profitable segments with customized go-to-market strategies and marketing materials.

# Why AIG Programs

AIG Programs is a leading underwriter of program business in the U.S. For more than 50 years, we have worked closely with our partners to develop state-ofthe-art program offerings addressing a myriad of niche markets, written on both admitted and non-admitted basis.

Together we leverage AIG's breadth of products, underwriting expertise, claims coordination, risk consulting and data analytics to help position your program to be best in class.





## Partnership Advantages with AIG Programs: Underwriting Excellence



- Dedicated Program Underwriting team includes:
  - ✓ Program Manager your "single point of contact"
  - ✓ Program Team Leader
  - ✓ Product Line Officers with broad line of business knowledge
  - ✓ Program specific underwriting guidelines tailored to specific program needs



### Partnership Advantages with AIG Programs: Customized Program Solutions



- Policy review and feedback to modernize and upgrade coverage forms
- Competitor analysis to ensure your program is state of art
- Designated Product Development and Legal teams to review all coverage forms
- Designated Filings team to ensure a smooth transition when adopting new forms or rating structures



## Partnership Advantages with AIG Programs: Claims Account Management



- Flexible claims handling with AIG directly or in coordination with your dedicated third-party administrator (TPA)
- Expert claims oversight including trend analysis and reserve reviews
- Access to prescribed claims council fee structures



## Partnership Advantages with AIG Programs: Risk Consulting and Data Analytics



- Designated Risk Management consultants to work with your clients
- Loss Control vendor reviews as needed
- Annual claims trend reports
- Profit studies and data analysis
- Large account pricing reviews
- Catastrophe modeling reviews



## Partnership Advantages with AIG Programs: Distribution and Branding Analysis

- Distribution expansion capabilities leveraging Glatfelter
- Digital brand building assistance
- Co-branding opportunities
- Content development assistance



# **Industry-Leading Solutions**

In addition to Programs, AIG provides a broad portfolio of products and services that deliver industry-leading solutions for the following disciplines:

- Accident & Health
- Casualty
- Captive Solutions
- Cyber
- Commercial Property
- Excess & Surplus Lines
- Multinational Solutions
- Management and Professional Solutions
- Specialty Risks
- Warranty





## Strength of AIG

#### \$539 billion total assets

### ~190 countries and jurisdictions served

### **\$26.7** billion General Insurance net premiums written

Source: AIG 2023 Form 10-K



# Your Programs Team



**Erin Fry** Head of AIG North America Alternative Channels President and CEO, Glatfelter Insurance Group erin.fry@aig.com 800.233.1957



Thomas McGrath Head of AIG Programs thomas.mcgrath@aig.com 267.827.0044





American International Group, Inc. (AIG) is a leading global insurance organization. AIG member companies provide a wide range of property casualty insurance, life insurance, retirement solutions and other financial services to customers in approximately 70 countries and jurisdictions. These diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange.

Additional information about AIG can be found at www.aig.com | YouTube: www.youtube.com/aig | Twitter: @AIGinsurance www.twitter.com/AIGinsurance | LinkedIn: www.linkedin.com/company/aig. These references with additional information about AIG have been provided as a convenience, and the information contained on such websites is not incorporated by reference herein.

AIG is the marketing name for the worldwide property-casualty, life and retirement and general insurance operations of American International Group, Inc. For additional information, please visit our website at www.aig.com. All products and services are written or provided by subsidiaries or affiliates of American International Group, Inc. Products or services may not be available in all countries and jurisdictions, and coverage is subject to underwriting requirements and actual policy language. Non-insurance products and services may be provided by independent third parties. Certain property-casualty coverages may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds, and insureds are therefore not protected by such funds.

© 2025 American International Group, Inc. All rights reserved.