



Second Quarter 2020 Financial Results Presentation

August 3, 2020

Cautionary Statement Regarding Forward-Looking Information

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COVID-19 is adversely affecting, and is expected to continue to adversely affect, our business, financial condition and results of operations, its ultimate impact of which will depend on future developments that are uncertain and cannot be predicted, including the scope and duration of the crisis and actions taken by governmental and regulatory authorities in response thereto. Even after the crisis subsides, it is possible that the U.S. and other major economies will experience a prolonged recession, in which event our businesses, results of operations and financial condition could be materially and adversely affected. Statements about the effects of COVID-19 on our business, financial condition and results of operations may constitute forward-looking statements and are subject to the risk that the actual impacts may differ, possibly materially, from what is reflected in those forward-looking statements due to factors and future developments that are uncertain, unpredictable and in many cases beyond our control, including the scope and duration of the COVID-19 and actions taken by governmental and regulatory authorities in response to mitigate its impact.

AIG is not under any obligation (and expressly disclaims any obligation) to update or alter any projections, goals, assumptions or other statements, whether written or oral, that may be made from time to time, whether as a result of new information, future events or otherwise.

This document and the remarks made orally may also contain certain non-GAAP financial measures. The reconciliation of such measures to the most comparable GAAP measures in accordance with Regulation G is included in the earnings release and Second Quarter 2020 Financial Supplement available in the Investor Information section of AIG’s corporate website, www.aig.com, as well as in the Appendix to this presentation.

Note: Amounts presented may not foot due to rounding.



2Q20 results reflect manageable impacts from COVID-19, continued improvement in General Insurance AY underwriting profitability, adjusted for CATs, and strong financial and capital flexibility; Completion of Fortitude sale sharpens focus on Core businesses

Highlights

- Continued improvement in General Insurance accident year underwriting profitability, adjusted for catastrophe losses (CATs)
- Strong Life and Retirement performance with \$881M of adjusted pre-tax income (APTI)
- Sale of Fortitude Group Holdings, LLC (Fortitude) de-risks balance sheet and sharpens focus on Core businesses; transaction accounting reflected in GAAP results; the transaction did not negatively impact the statutory capital of AIG's insurance subsidiaries
- Impacts from COVID-19 remain manageable, with increased General Insurance losses and higher mortality as well as lower annuity sales and lower premiums from Travel and other lines of business
- Capital and liquidity positions remain very strong at the holding company and principal insurance companies

Strong Financial and Capital Flexibility

- \$10.7B holding company liquidity at June 30, 2020, net of:
 - \$4.1B in debt issuances and \$2.2B proceeds from the sale of Fortitude
 - repayment of \$1.3B credit facility draw-down and
 - prepayment of \$0.5B to the U.S. Treasury in connection with certain proposed tax settlement agreements; AIG expects to make, as early as 4Q20, additional settlement payments of ~\$1.2B, dependent upon the final calculation of accrued interest
- Ratio of total debt and preferred stock to total capital of 30.6% at June 30, 2020

General Insurance

- 2Q20 combined ratio of 106.0%; accident year combined ratio (AYCR), as adjusted*, of 94.9%, improved 1.2 pts from 2Q19 reflecting:
 - Improvement in Commercial Lines in both North America and International due to underwriting and reinsurance actions taken to improve business mix, loss performance, and improved rate adequacy
 - North America Personal Insurance AYCR, as adjusted, increased due to change in business mix driven by a series of new quota share reinsurance agreements, including participation by our newly formed Syndicate 2019, a Lloyd's Syndicate managed by Talbot, to reinsure risks related to AIG's Private Client Group and the impact of COVID-19 on the Travel business, partially offset by lower attritional losses in International Personal Insurance in Japan and Asia Pacific Personal Auto
- Strong rate momentum in North America and International Commercial Lines continued into the second quarter
- Reduced general operating expenses (GOE) reflecting ongoing expense discipline
- Favorable net prior year loss reserve development, net of reinsurance, totaled \$74M, and was primarily due to \$53M of amortization from the Adverse Development Cover
- 2Q20 APTI of \$175M impacted by CATs and private equity losses



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Life and Retirement and AIG 2Q20 financial results impacted by COVID-19 and capital markets; Fortitude transaction accounting reflected in GAAP results

Life and Retirement

- 2Q20 APTI of \$881M and adjusted return on attributed common equity* of 13.2% reflect lower deferred policy acquisition costs (DAC) amortization and lower variable annuities reserves, each resulting from higher equity markets, and higher yield enhancement income, offset by private equity losses, continued spread compression and elevated mortality from the impact of COVID-19
- Variable Annuity product risk management features and hedging program continued to perform as expected; tighter credit spreads in 2Q20 drove a non-economic non-performance risk adjustment for the majority of the ~\$1.0B hedging loss under GAAP compared to a gain of \$2.2B in 1Q20

AIG Consolidated 2Q20 Financial Results

- Net loss of \$7.9B (\$9.15 per diluted share) and pre-tax loss from continuing operations of \$9.7B includes:
 - \$6.7B after-tax loss from the sale and deconsolidation of Fortitude
 - \$1.8B after-tax net realized capital losses primarily related to mark-to-market losses from variable annuity and interest rate hedges
- Adjusted after-tax income* (AATI) of \$571M (\$0.66/diluted share) and APTI* of \$803M reflecting:
 - strong General Insurance AYCR, as adjusted, improvement in North America and International Commercial Lines and strong performance in Life and Retirement
 - \$674M of pre-tax CATs in General Insurance including \$458M of estimated COVID-19 losses and \$126M related to civil unrest; elevated mortality related to COVID-19 recorded in Life and Retirement
 - lower net investment income (NII) including private equity losses, which are generally recorded on a one-quarter lag and therefore reflect first quarter 2020 market levels
- Fortitude sale reduced total AIG shareholders' equity by \$4.3B; adjusted common shareholders' equity* by \$2.5B
- Book value per common share of \$71.68, a \$3.25 decrease from year end 2019, primarily due to net loss from the sale of Fortitude; Adjusted tangible book value per common share* of \$50.16, a \$2.72 per share decrease from year end 2019

Fortitude Sale Completed & Formation of Syndicate 2019

- On June 2, 2020, AIG completed the sale of 76.6% ownership in Fortitude for \$2.2B of proceeds, significantly improving AIG's risk profile and reducing exposure to long-tail runoff liabilities and related interest rate risk. The Carlyle Group, Inc. ("Carlyle") and T&D United Capital Co., Ltd own 96.5% of Fortitude and AIG retained a 3.5% ownership interest
- Fortitude Re, a wholly owned subsidiary of Fortitude, reinsures the majority of AIG's Legacy Portfolio making it one of AIG's largest reinsurance counterparties. As these reinsurance transactions are structured as modified coinsurance and loss portfolio transfers with funds withheld, AIG continues to reflect the invested assets supporting Fortitude Re's obligations in AIG's financial statements. As a result of the sale, AIG updated its Non-GAAP measures this quarter to adjust for the modified coinsurance and funds withheld assets, as the associated investment income is owed to Fortitude Re under the reinsurance agreements
- AIG formed Syndicate 2019 in May 2020, the largest ever to be launched at Lloyd's. The syndicate, which is managed by Talbot, exclusively reinsures risks related to AIG's Private Client Group, a recognized market leader in the High Net Worth market



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2Q20 Pre-tax loss of \$9.7B; APTI of \$803M reflects improvement in AY adjusted Commercial Lines results and strong performance in Life & Retirement, offset by COVID-19 and private equity losses

(\$M, except per common share amounts)	2Q19	2Q20	Variances
Pre-tax income (loss) from continuing operations	\$1,837	(\$9,661)	(\$11,498)
Adjusted Pre-tax Income (Loss):			
General Insurance	\$980	\$175	(\$805)
Life and Retirement	1,049	881	(168)
Other Operations ¹	(471)	(510)	(39)
Total Core	1,558	546	(1,012)
Legacy Portfolio	119	257	138
Total adjusted pre-tax income*	\$1,677	\$803	(\$874)
AATI* attributable to AIG common shareholders	\$1,272	\$571	(\$701)
AATI* per diluted share attributable to AIG common shareholders	\$1.43	\$0.66	(\$0.77)
Net income (loss) attributable to AIG common shareholders	\$1,102	(\$7,936)	(\$9,038)
Consolidated adjusted ROCE*	10.4%	4.6%	(5.8) pts
General Insurance Underwriting Ratios:			Better / (Worse)
Loss ratio	63.0%	72.6%	(9.6) pts
<i>Less: impact on loss ratio</i>			
Catastrophe losses and reinstatement premiums	(2.6%)	(11.9%)	(9.3) pts
Prior year development	0.9%	0.8%	(0.1) pts
Accident year loss ratio, as adjusted	61.3%	61.5%	(0.2) pts
Expense ratio	34.8%	33.4%	1.4 pts
Calendar year combined ratio	97.8%	106.0%	(8.2) pts
Accident year combined ratio, as adjusted	96.1%	94.9%	1.2 pts

Key Takeaways

- General Insurance APTI declined by \$805M primarily due to:
 - \$500M increase in CATs primarily due to COVID-19 and civil unrest
 - \$315M reduction in NII, primarily due to private equity losses, which are generally reported on a one quarter lag and reflect 1Q20 market levels
 - Partially offset by very strong improvement in Commercial Lines accident year adjusted underwriting results
- Life and Retirement APTI declined \$168M largely due to private equity losses, continued spread compression and elevated mortality due to COVID-19, partially offset by higher other yield enhancements income and lower DAC amortization and lower Variable Annuities reserves resulting from higher equity markets in 2Q20
- Other Operations adjusted pre-tax loss (APTL) increased primarily due to lower NII on consolidated investment entities and increased interest expense related to \$4.1B of debt issued during the quarter
- Legacy APTI increased primarily due to an increase in NII, even though 2Q20 includes two months of Fortitude income compared to three months in 2Q19; Legacy APTI for 2Q19 and the first two months of 2Q20 are reduced in AATI for AIG due to Carlyle's 19.9% minority interest in Fortitude



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1) Includes corporate GOE, certain compensation expenses, interest and other expenses not allocated to segments as well as consolidation, eliminations and other adjustments.

2Q19 and 2Q20 noteworthy items

(\$M, except per share amounts)	2Q19 – Income / (Loss)			2Q20 – Income / (Loss)		
	Pre-tax	After-tax ¹	EPS – Diluted ²	Pre-tax	After-tax ¹	EPS – diluted ²
General Insurance – Catastrophe losses, net of reinsurance, ex. COVID-19	(\$174)	(\$137)	(\$0.15)	(\$216)	(\$171)	(\$0.20)
General Insurance – Catastrophe losses related to COVID-19	-	-	-	(458)	(362)	(0.42)
Favorable prior year loss reserve development, net of reinsurance ³	63	50	0.06	76	60	0.07
Investment Performance:						
Better (worse) than expected alternative investment returns ⁴	199	157	0.18	(246)	(194)	(0.22)
Better (worse) than expected Direct Investment Book (DIB) and Global Capital Markets (GCM) returns	14	11	0.01	24	19	0.02
Better (worse) than expected fair value changes on Fixed Maturity Securities – Other accounted under FVO ⁴	(32)	(25)	(0.03)	303	239	0.28
Total noteworthy items – APTI basis	\$70	\$55	\$0.06	(\$517)	(\$408)	(\$0.47)
Other Noteworthy Items:						
Loss on sale and deconsolidation of Fortitude – included in GAAP ⁵	-	-	-	(\$8,412)	(\$6,756)	(\$7.79)

1) Computed using a U.S. statutory tax rate of 21%.

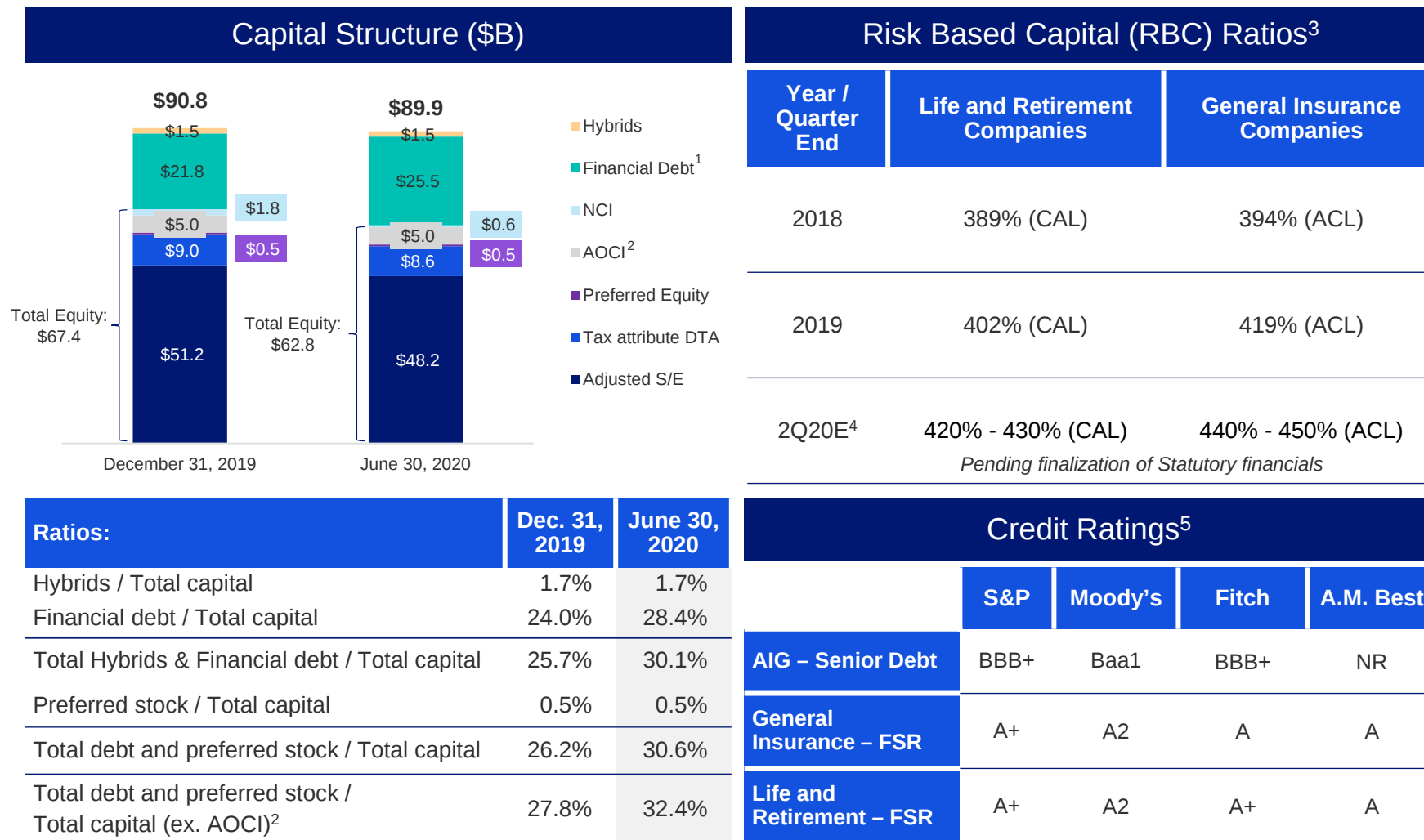
2) Computed using weighted average diluted shares on an operating basis, which is provided on page 6 of the 2Q20 Financial Supplement.

3) Includes General Insurance and Legacy General Insurance Runoff.

4) The annualized expected rate of return for 2Q19 and 2Q20 is 8% and 6% for alternative investments and 6% and 4% for FVO fixed maturity securities, respectively; FVO fixed maturity securities includes the fair value changes on the DIB and GCM asset portfolios.

5) The effective tax rate differs from the statutory tax rate of 21% primarily due to tax effects of the Majority Interest Fortitude Sale.

Strong capital position at the parent company and principal insurance companies

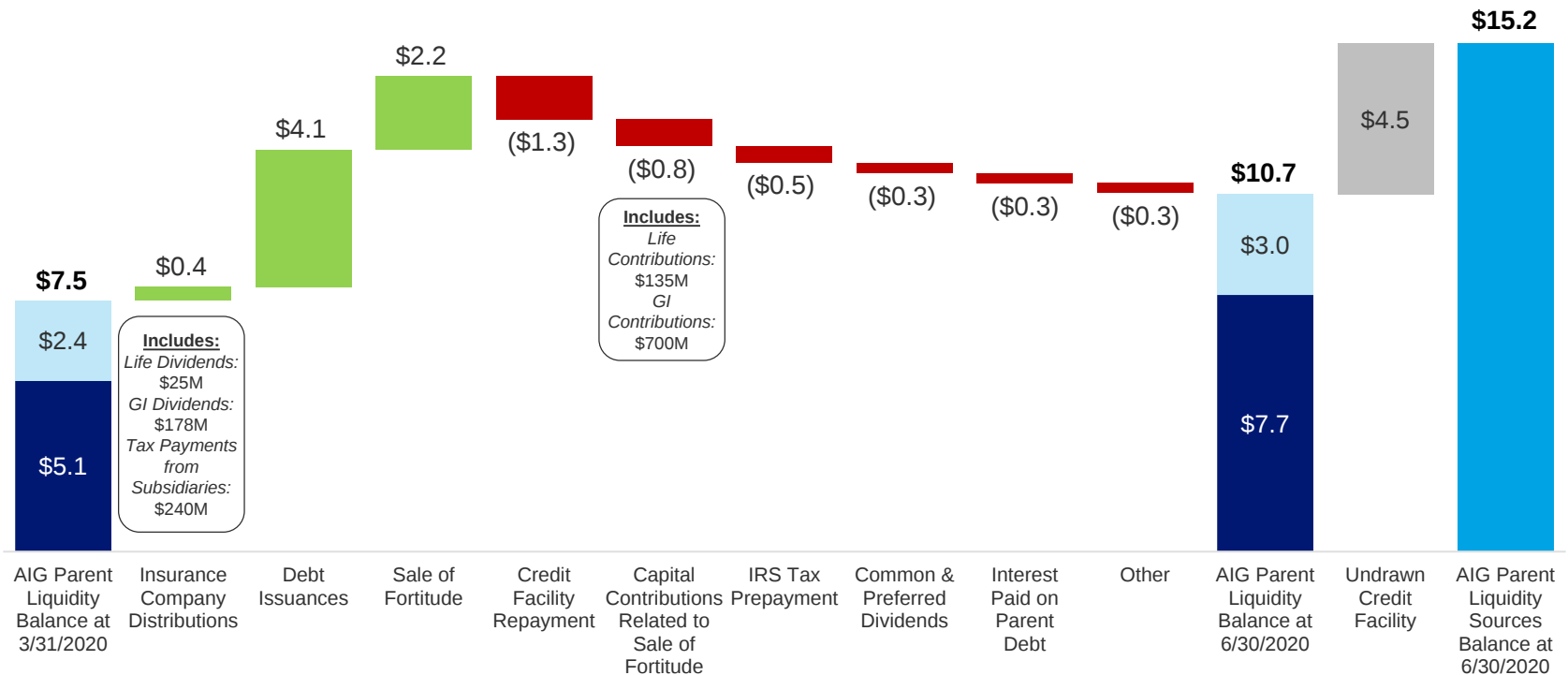


- 1) Includes AIG notes, bonds, loans and mortgages payable, AIG Life Holdings, Inc. (AIGLH) notes and bonds payable and junior subordinated debt, and Validus notes and bonds payable.
- 2) June 30, 2020 AOCI is computed as GAAP AOCI of \$9.2B excluding \$4.2B of cumulative unrealized gains and losses related to Fortitude Re's funds withheld assets.
- 3) The inclusion of RBC measures is intended solely for the information of investors and is not intended for the purpose of ranking any insurance company or for use in connection with any marketing, advertising or promotional activities. ACL is defined as Authorized Control Level and CAL is defined as Company Action Level. RBC ratio for Domestic Life and Retirement companies excludes holding company, AGC Life Insurance Company. 2018 RBC ratio for Life and Retirement reflects the impact of tax reform.
- 4) Preliminary range subject to change with completion of statutory closing process.
- 5) As of the date of this presentation, S&P, Moody's, and A.M. Best have Stable outlooks. Fitch has a Negative outlook, with the exception of the Non-Life Insurance Companies, which is Stable. For General Insurance companies FSR and Life and Retirement companies FSR, ratings only reflect those of the core insurance companies.

AIG Parent liquidity balance remains strong at \$10.7B at June 30, 2020

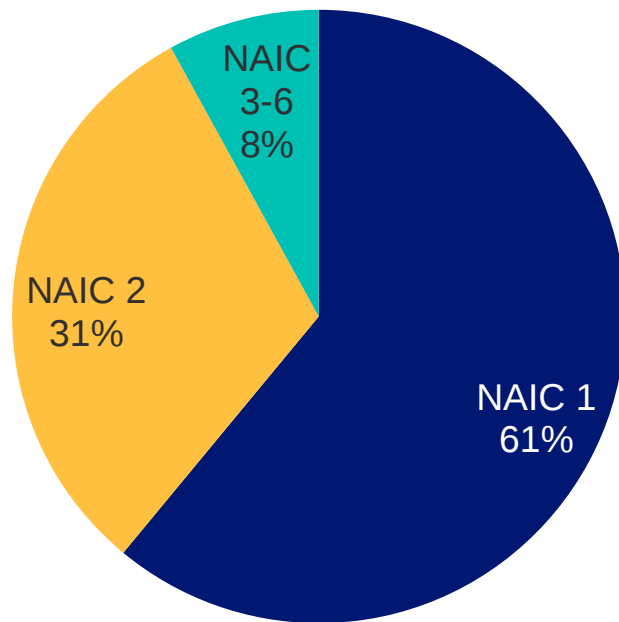
Changes in AIG Parent Liquidity (\$B)

■ Cash & S/T Investments ■ Unencumbered Securities



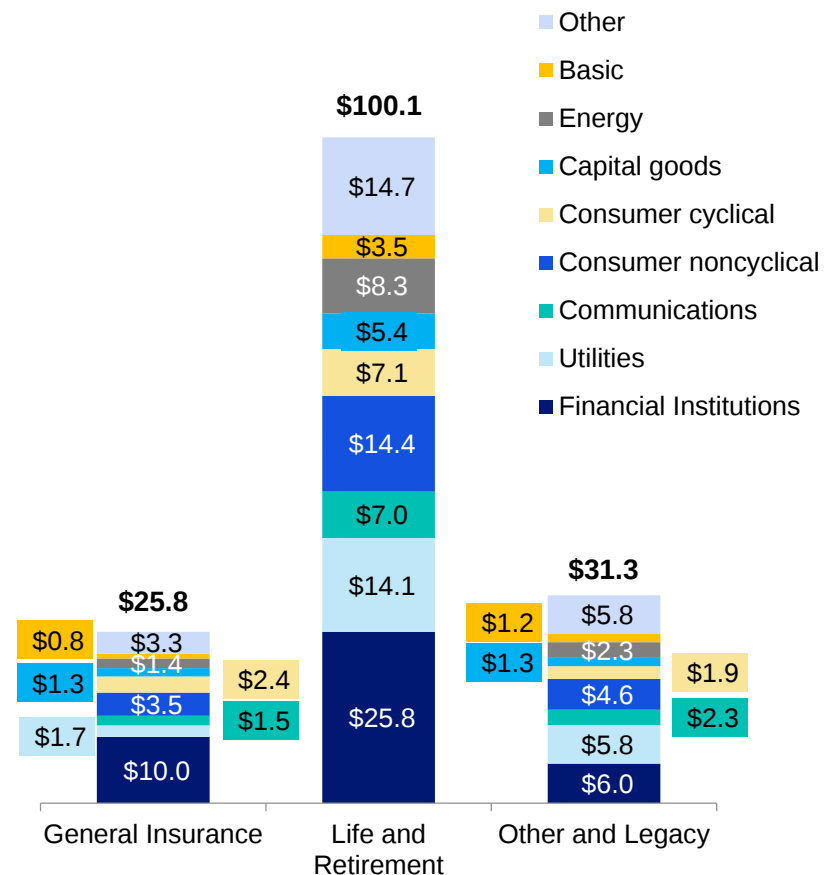
Investment portfolio credit quality continues to be strong with limited impact on ratings in 2Q20; AIG's corporate debt portfolio is well diversified by asset class and industry sector

NAIC Designation
June 30, 2020 – \$263.9B



Fair value of total Fixed Maturity securities increased 7% since March 31, 2020

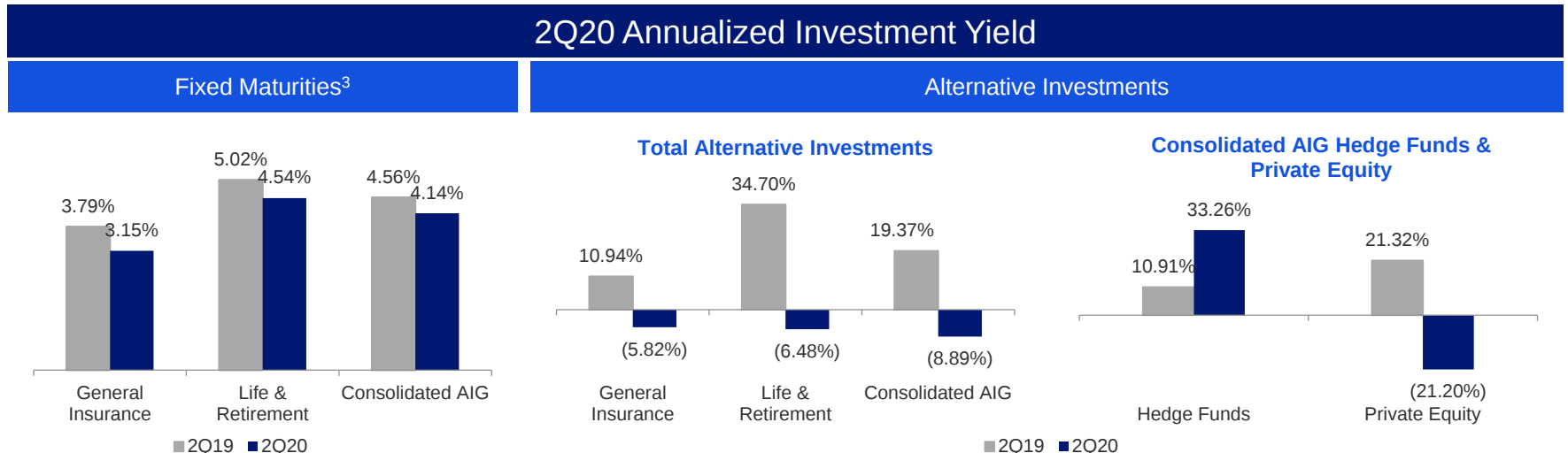
Corporate Debt by Industry Sector
June 30, 2020 – \$156.8B



Note: Amounts shown for segments are before consolidations and eliminations.

NII of \$3.4B (\$3.2B APTI basis¹); Gross Investment Income, APTI basis¹, decrease driven by private equity losses; 2Q19 results included a large IPO gain from a private equity holding

Invested Assets & Gross Investment Income, APTI Basis									
2Q20 Invested Assets				Gross Investment Income, APTI basis (\$M)					
\$B	Fixed Maturities	Alternatives	All Other						
General Insurance	\$75.3	\$4.6	\$2.9	2Q19	(\$6)	\$715	\$170	\$879	Interest & dividends
				2Q20	(\$68)	\$593	\$47	\$572	
Life & Retirement	179.0	2.9	4.5	2Q19		\$1,997	\$193	\$156	Alternative investments
				2Q20	(\$46)	\$2,025	\$136	\$2,115	
Legacy & Other ²	51.0	0.5	7.7	2Q19		\$553	\$60	\$107	All other
				2Q20	(\$56)	\$396	\$280	\$620	
Total AIG	\$305.3	\$8.0	\$15.1	2Q19		\$3,265	\$423	\$257	
				2Q20	(\$170)	\$3,014	\$463	\$3,307	



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2) As the Fortitude sale closed on June 2, 2020, 2Q20 adjusted pre-tax NII included \$378M related to investment income on two months of Fortitude assets compared to \$498M in 2Q19.

3) Interest and dividends include amounts related to commercial mortgage loan prepayments and call and tender income; Life and Retirement annualized yields include yield on collateral related to hedging program.

Continued execution of AIG 200, a global, multi-year initiative to achieve transformational change and \$1B of GOE savings

General Insurance	1	The Standard Commercial Underwriting Platform will modernize global underwriting capabilities by simplifying processes and tools to create a contemporary data architecture
	2	Transform Japan business into a next-generation digital insurance company with the ability to offer “anywhere, anytime, any device” experience
	3	Improve decision-making in Private Client Group through modernizing legacy technology and moving to digitized workloads
Shared Services	4	Create AIG Global Operations , a multifunctional, fully integrated operating model with digitally enabled end-to-end process and increased scope and scale
Information Technology	5	Transform IT operating model
	6	Build a modern, scalable and secure technology foundation to improve operational stability and enable faster business technology deployment
Finance	7	Transform Finance operating model
	8	Modernize infrastructure through technology solutions and simplify finance and actuarial processes , while materially improving analytics capabilities
Procurement	9	Create a highly efficient global procurement and sourcing organization to leverage our purchasing power, maximize value, minimize risk, and support sustained profitable growth
Real Estate	10	Optimize portfolio to ensure it is cost effective, resilient and reflective of global footprint

AIG 200 Costs to Achieve and GOE Benefits						
(\$M)	1H'20	2020E	2021E	2022E	Total	Comments
Investment / Costs to Achieve						
Capitalized assets, not in APTI initially	\$32	\$100	\$200	\$100	\$400	Amortized / depreciated in GOE / APTI when IT or capital asset placed into service ¹
Restructuring and Other charges, in Net Income	\$109	\$250	\$300	\$350	\$900	No impact to APTI; primarily related to professional, IT and restructuring fees
Total investment	\$141	\$350	\$500	\$450	\$1,300	
Run-rate net GOE savings, cumulative¹	~\$140	\$300	\$600	\$1,000		1H20 GOE savings of ~\$40M, which translates to ~\$140M on an annualized basis; part of the planned \$300M by year-end
Annual net benefit to APTI		\$150²				~75% in GI; ~12.5% in L&R; ~12.5% in Other Operations

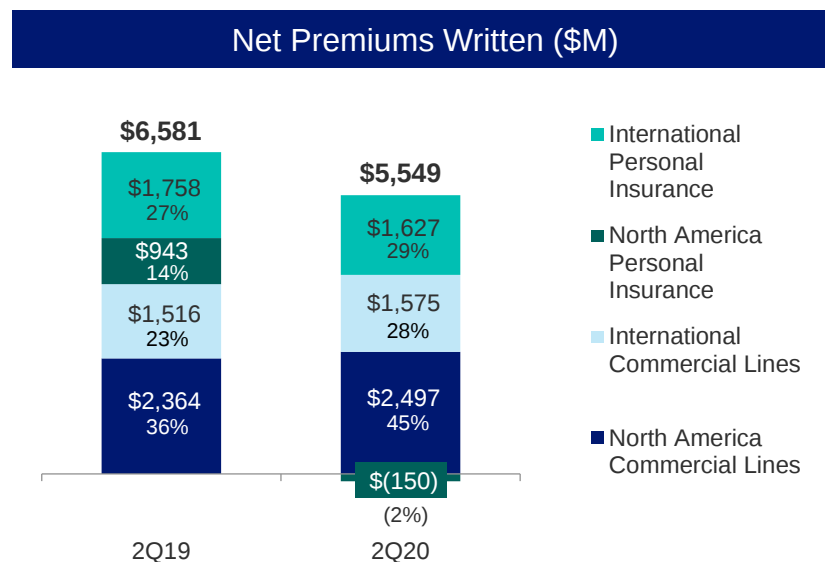


1) Includes estimated amortization / depreciation related to the capitalized assets of ~\$10M-\$15M and ~\$25M-\$30M for 2021 and 2022, respectively. The unamortized balance will be expensed at ~\$50M per year from 2023-2027 and the remainder will trail off in the periods thereafter.

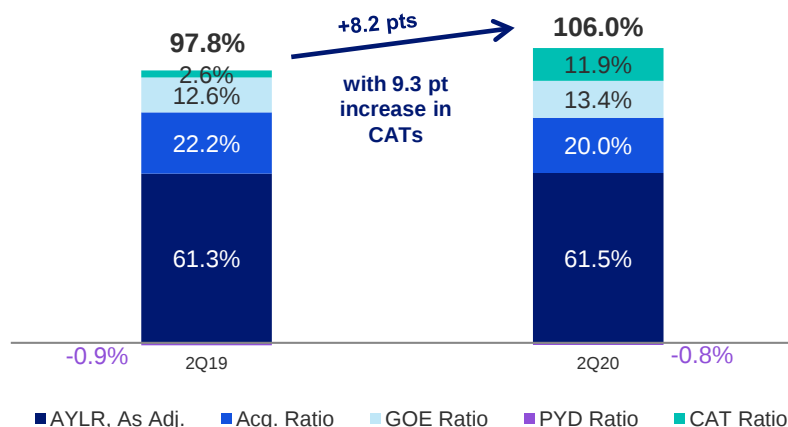
2) Initial estimate based on full year expense savings due to AIG 200 that result in \$300M exit run-rate in 4Q20.

General Insurance: Calendar year underwriting results reflect \$458M in COVID-19 losses; AY, as adjusted, results reflect strong Commercial Lines improvement and the formation of Lloyd's Syndicate 2019 on Personal Insurance

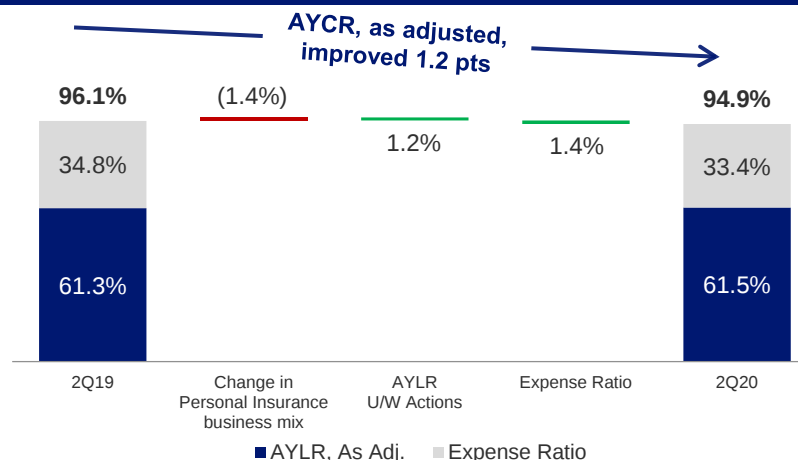
(\$M)	2Q19	2Q20
Net premiums written	\$6,581	\$5,549
Net premiums earned	\$6,694	\$5,737
Loss and loss adjustment expense	4,215	4,167
Acquisition expenses	1,488	1,147
General operating expenses	844	766
Underwriting income (loss)	\$147	(\$343)
Net investment income	\$833	\$518
Adjusted pre-tax income	\$980	\$175
Exclude: Impact of CATs¹	(174)	(674)
Adjusted pre-tax income (ex. CATs)	\$1,154	\$849



Calendar Year Combined Ratios (CYCR)



Accident Year Combined Ratios (excl. CATs) walk



Note: Calendar year combined ratios refers to a GAAP measure; the corresponding accident year, as adjusted, ratios refers to financial measure not calculated in accordance with GAAP; definitions and abbreviations of Non-GAAP measures and reconciliations to their closest GAAP measures can be found in this presentation under the heading Glossary of Non-GAAP Financial Measures and Non-GAAP Reconciliations.

1) 2Q20 includes COVID-19 losses of \$458M, \$126M related to civil unrest and \$90M of natural CATs

General Insurance: Higher North America Commercial Lines CYCR from CATs; On an AY, as adjusted, basis North America Commercial Lines improved; Personal Insurance results reflect the formation of Lloyd's Syndicate 2019 and COVID-19 impact on Travel business

(\$M)	2Q19	2Q20
Net premiums written	\$3,307	\$2,347
Commercial Lines	2,364	2,497
Personal Insurance	943	(150)
Net premiums earned	\$3,302	\$2,653
Commercial Lines	2,457	2,263
Personal Insurance	845	390
Underwriting loss	(\$5)	(\$419)
Commercial Lines	(36)	(385)
Personal Insurance	31	(34)
Net investment income	\$723	\$424
Adjusted pre-tax income	\$718	\$5
Exclude: Impact of CATs	(\$170)	(\$519)
Adjusted pre-tax income (ex. CATs)	\$888	\$524

Key Takeaways:

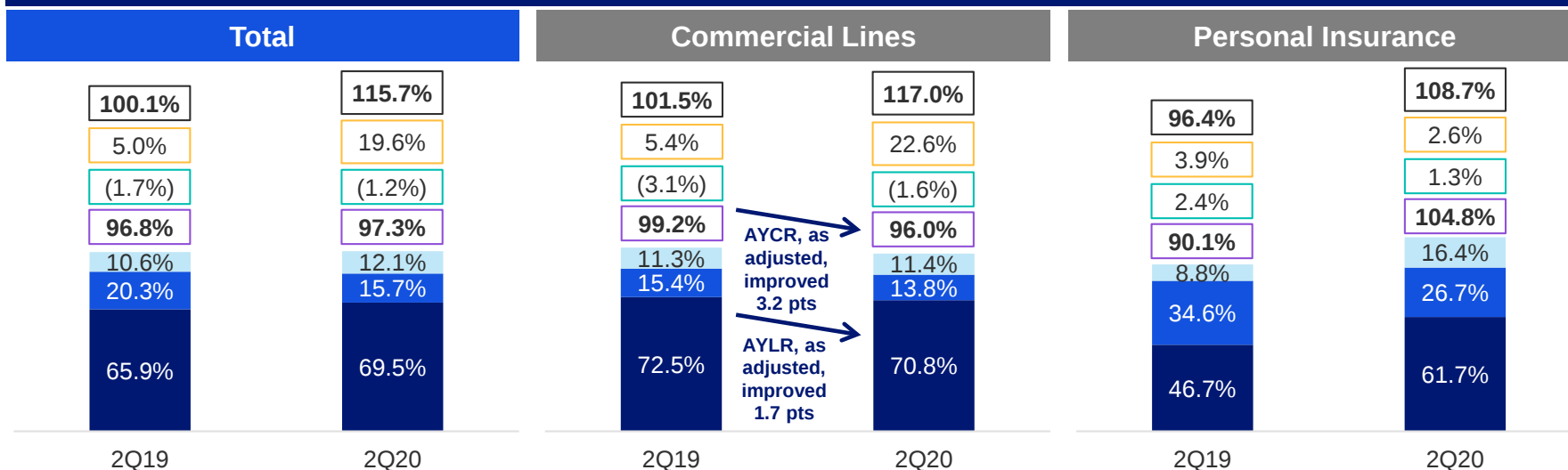
North America Commercial Lines and Personal Insurance Underwriting Results

- Net premiums written decreased by 29% to \$2.3B; Personal Insurance decreased by \$1.1B primarily as a result of \$725M of ceded premium for new quota share reinsurance agreements and our newly formed Syndicate 2019, and lower Travel premium due to the impact of COVID-19. Commercial Lines NPW grew 6% driven by improved rate and retention in our core lines including Retail Property, Lexington and AIG Re
- NA Commercial Lines CYCR increased 15.5 pts; on an AY, as adjusted, basis improved 3.2 pts driven by improved mix of business, significant rate increases, benefits from underwriting actions in 2019 and improvement in the expense ratio due to changes in the business mix
- NA Personal Insurance CYCR increased 12.3 pts; on an AY, as adjusted, basis increased 14.7 pts driven by the impact of lower net premiums earned on the GOE ratio. In addition, the AYLR was higher due to the shift in business mix, offset in part by a lower acquisition ratio

North America APTI

- CATs of \$519M includes an estimated \$364M related to COVID-19, \$81M related to civil unrest, and \$74M related to natural CATs
- NII decreased reflecting private equity losses, which are generally reported on a one quarter lag, and lower returns on fixed income securities

North America Combined Ratios



■ Calendar Year Combined Ratio
 ■ CAT Ratio
 ■ PYD Ratio
 ■ AYCR, As adjusted
 ■ GOE Ratio
 ■ Acquisition Ratio
 ■ AYLR, As adjusted

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General Insurance: Increase to International CYCR; International AY, as adjusted, improved due to premium rate increases, underwriting actions and portfolio optimization

(\$M)	2Q19	2Q20
Net premiums written	\$3,274	\$3,202
Commercial Lines	1,516	1,575
Personal Insurance	1,758	1,627
Net premiums earned	\$3,392	\$3,084
Commercial Lines	1,574	1,506
Personal Insurance	1,818	1,578
Underwriting income	\$152	\$76
Commercial Lines	51	(13)
Personal Insurance	101	89
Net investment income	\$110	\$94
Adjusted pre-tax income	\$262	\$170
Exclude: Impact of CATs	(\$4)	(\$155)
Adjusted pre-tax income (ex. CATs)	\$266	\$325

Key Takeaways:

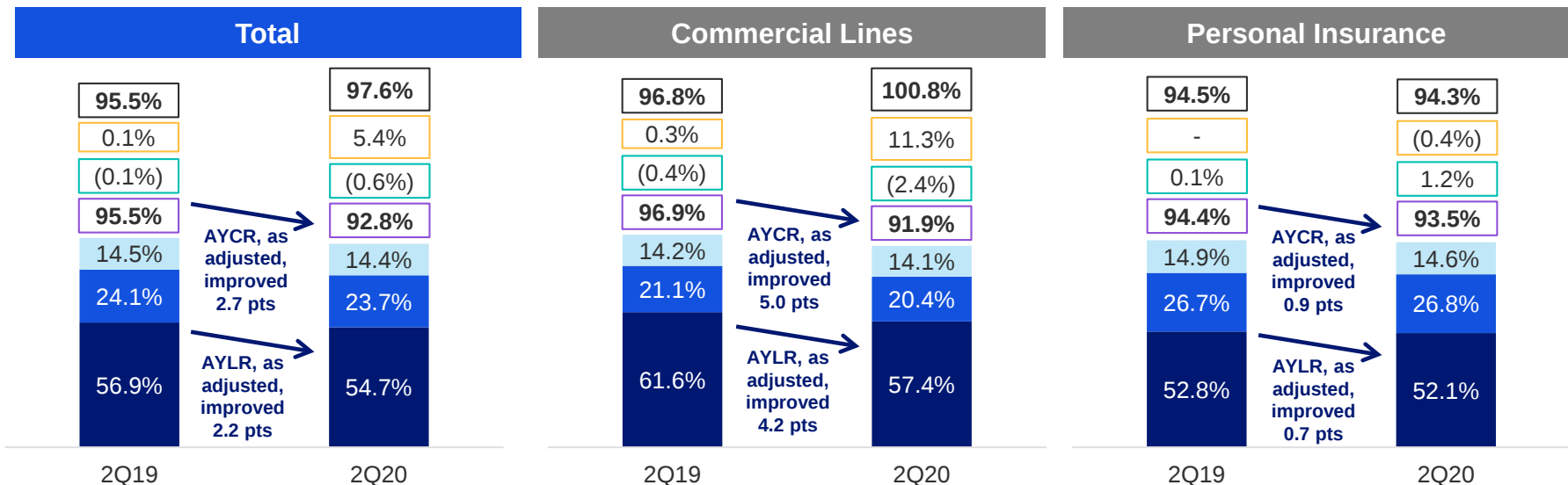
International Commercial Lines and Personal Insurance Underwriting Results

- Net premiums written decreased 2% (1% on a constant dollar basis); Commercial Lines increased by 7% on a constant dollar basis driven by strong rate improvement and higher retention across most Commercial Lines. This was offset by the decline in net premiums written in Personal Insurance, in part from the impact of COVID-19 on Travel and other lines of business
- Int'l Commercial Lines CYCR increased 4.0 pts; on an AY, as adjusted, basis improved 5.0 pts driven by premium rate increases, benefits from underwriting actions, portfolio optimization and ongoing expense discipline
- Int'l Personal Insurance CYCR decreased 0.2 pts; on an AY, as adjusted, basis improved 0.9 pts reflecting lower attritional losses in Japan and Asia Pacific Personal Auto
- Expense ratio improved 0.5 pts reflecting ongoing expense discipline

International APTI

- CATs of \$155M, includes an estimated \$94M related to COVID-19 and \$45M related to civil unrest
- NII decreased reflecting lower income on private equity holdings

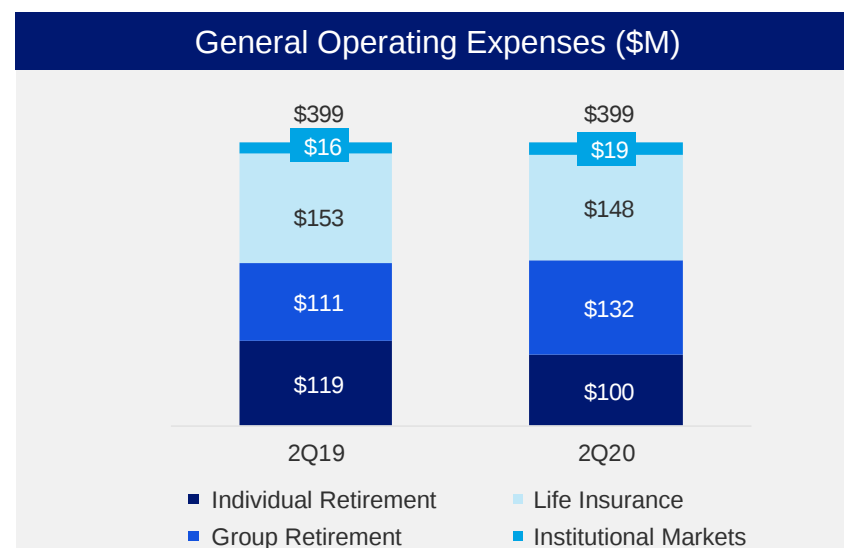
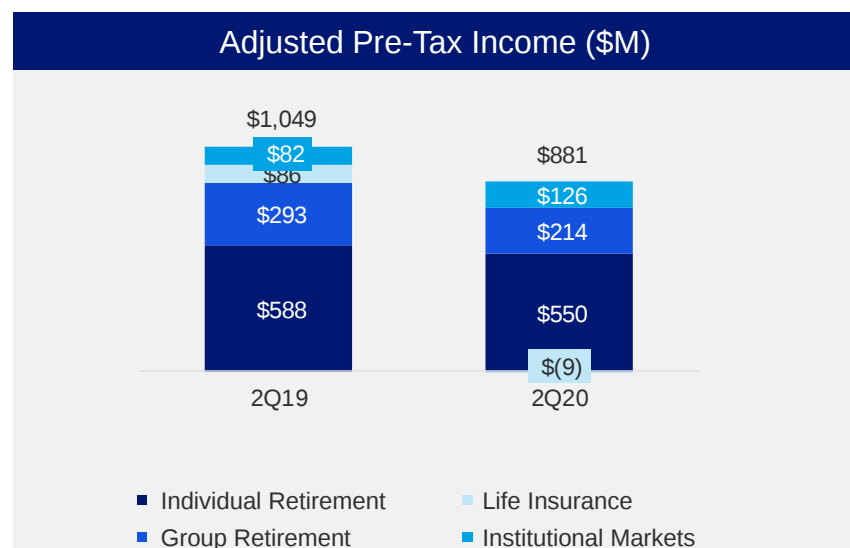
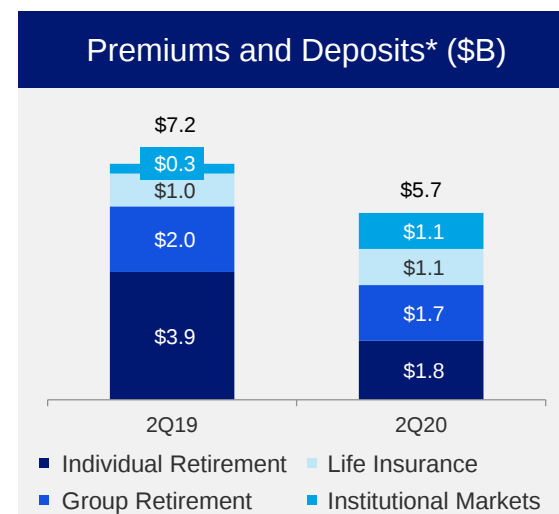
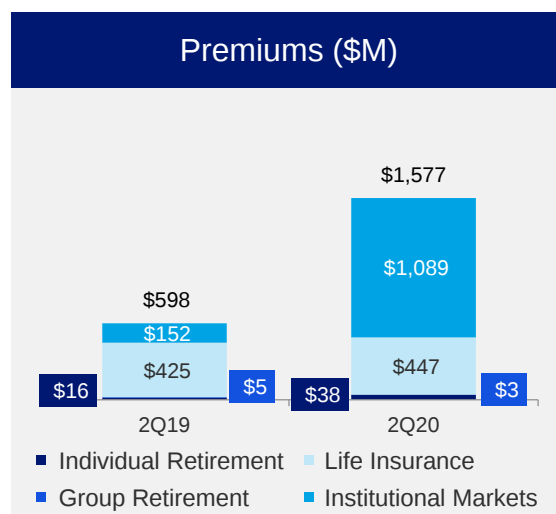
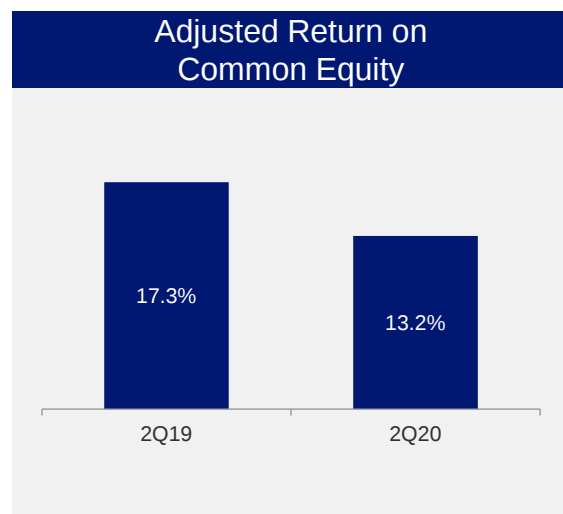
International Combined Ratios



□ Calendar Year Combined Ratio
 □ CAT Ratio
 □ PYD Ratio
 □ AYCR, As adjusted
 □ GOE Ratio
 □ Acquisition Ratio
 □ AYLR, As adjusted

Note: Calendar year combined ratios refers to a GAAP measure; the corresponding accident year, as adjusted, ratios refers to financial measure not calculated in accordance with GAAP; definitions and abbreviations of Non-GAAP measures and reconciliations to their closest GAAP measures can be found in this presentation under the heading Glossary of Non-GAAP Financial Measures and Non-GAAP Reconciliations.

Life and Retirement: 2Q20 results recovered sharply from 1Q20 due to capital market improvements; APTI decreased from 2Q19 due to private equity losses, continued spread compression and elevated mortality from the impact of COVID-19



* Refers to financial measure not calculated in accordance with generally accepted accounting principles (Non-GAAP); definitions and abbreviations of Non-GAAP measures and reconciliations to their closest GAAP measures can be found in this presentation under the heading Glossary of Non-GAAP Financial Measures and Non-GAAP Reconciliations.

Life and Retirement: Individual Retirement 2Q20 reflects equity market recovery; overall annuity sales were lower due to pricing discipline and broad industry sales channel disruptions resulting from COVID-19

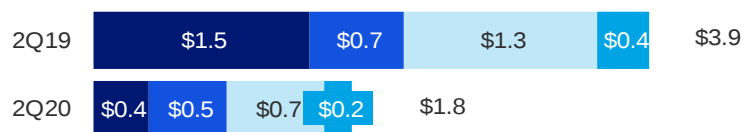
(\$ in millions)	2Q19	2Q20
Premiums and deposits	\$3,865	\$1,794
Premiums	16	38
Policy fees	205	205
Net investment income	1,094	957
Advisory fee and other income	151	133
Total adjusted revenues	1,466	1,333
Benefits, losses and expenses	878	783
Adjusted pre-tax income	\$588	\$550

Key Takeaways

- 2Q20 APTI results reflect strong capital market recovery from 1Q20 resulting in favorable impacts to DAC and Variable Annuity reserves and higher other yield enhancements, offset by private equity losses
- Net flows are negative in 2Q20, and down compared to 2Q19 due to broad industry sales channel disruptions resulting from COVID-19
- Growth in assets under administration (AUA) driven by higher market values driven by lower interest rates, partially offset by negative net flows
- Continued spread compression as higher yielding investment assets roll off the in-force portfolio, the result of maturities, calls and structured asset paydowns, as well as maintaining pricing discipline

Net Flows (\$B)

Premiums and Deposits



Surrender and Other Withdrawals



Net Flows¹

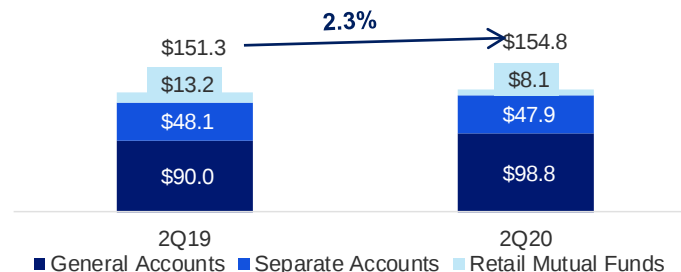
2Q19 (\$0.3)
2Q20 (\$1.5)

■ Fixed Annuities ■ Variable Annuities ■ Index Annuities ■ Retail Mutual Funds

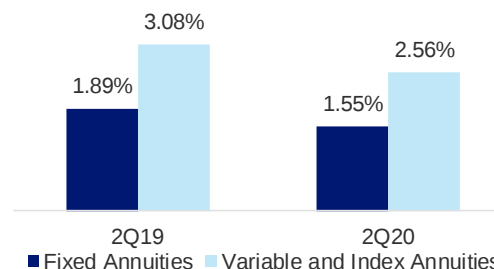


1) Includes death and other contract benefits. Net Flows excluding Retail Mutual Funds is (\$0.7B) in 2Q20 compared with \$0.5B in 2Q19.

Assets Under Administration (\$B)



Base Net Investment Spread



Life and Retirement: Group Retirement 2Q20 results reflect equity market recovery, offset by lower base investment spreads

(\$ in millions)	2Q19	2Q20
Premiums and deposits	\$2,047	\$1,670
Premiums	5	3
Policy fees	106	100
Net investment income	618	541
Advisory fee and other income	61	68
Total adjusted revenues	790	712
Benefits, losses and expenses	497	498
Adjusted pre-tax income	\$293	\$214

Key Takeaways

- 2Q20 results reflect strong capital market recovery, offset by private equity losses and continued spread compression trends
- Net flows continue to be negative due to sales channel disruptions related to COVID-19; lower sales for the quarter were partially offset by lower group and individual surrenders
- Growth in AUA driven by higher market values driven by lower interest rates, partially offset by negative net flows
- Continued spread compression as higher yielding investment assets roll off the in-force portfolio, the result of maturities, calls and structured asset paydowns

Net Flows (\$B)

Premiums and Deposits



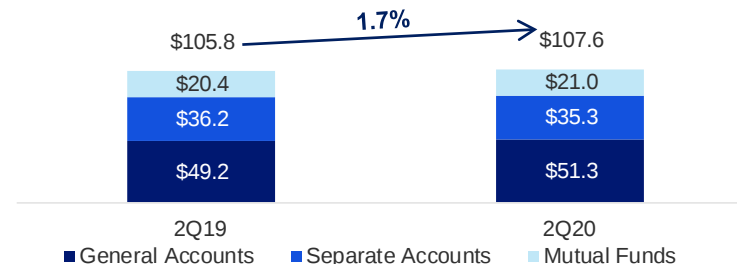
Surrender and Other Withdrawals



Net Flows¹

2Q19	2Q20
(\$0.2)	(\$0.2)

Assets Under Administration (AUA - \$B)



Base Net Investment Spread



¹) Includes death and other contract benefits.

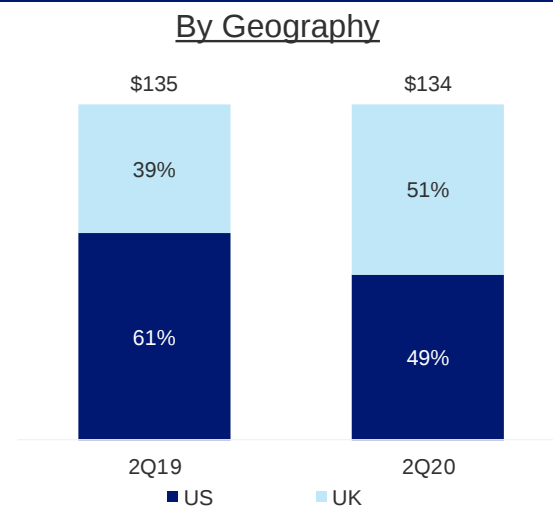
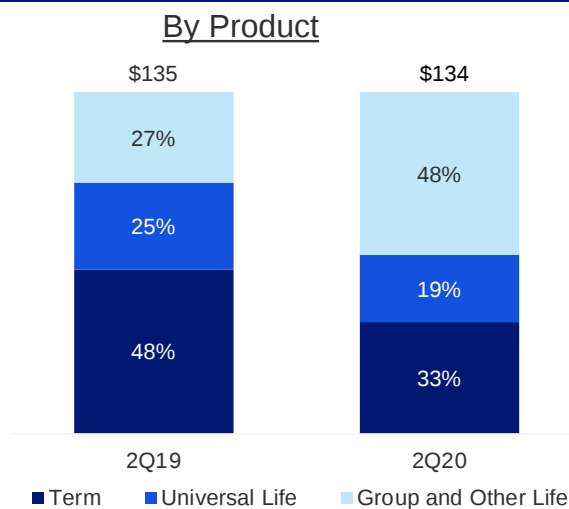
Life and Retirement: Life Insurance impacted by adverse mortality primarily from COVID-19

(\$ in millions)	2Q19	2Q20
Premiums and deposits	\$1,032	\$1,071
Premiums	425	447
Policy fees	381	375
Net investment income	335	280
Other income ¹	13	11
Total adjusted revenues	1,154	1,113
Benefits, losses and expenses	1,068	1,122
Adjusted pre-tax income	\$86	(\$9)

Key Takeaways

- APTI decrease from 2Q19 is driven by higher mortality trends due to adverse impacts from COVID-19 and private equity losses related to 1Q20 market levels
- Continued premiums and deposits growth driven by term, universal life and international life products
- New business sales reflect underwriting actions and U.S. industry sales channel disruptions resulting from COVID-19, partly offset by strong growth in international group sales

New Business Sales (\$M)



¹) Includes other income primarily related to commission and profit sharing revenues received by Laya Healthcare from the distribution of insurance products.

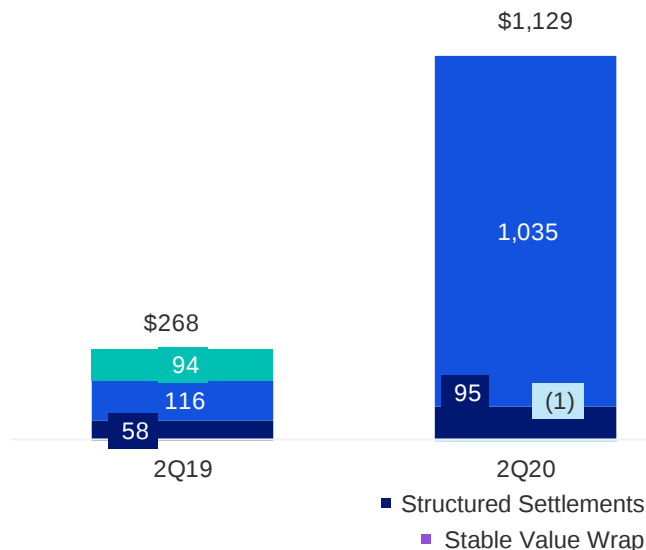
Life and Retirement: Institutional Markets closed two reinsurance transactions, driving an increase in premiums and deposits; higher APTI reflects business growth and strong investment results

(\$ in millions)	2Q19	2Q20
Premiums and deposits	\$268	\$1,129
Premiums	152	1,089
Policy fees	43	40
Net investment income	223	262
Other income	-	-
Total adjusted revenues	418	1,391
Benefits, losses and expenses	336	1,265
Adjusted pre-tax income	\$82	\$126

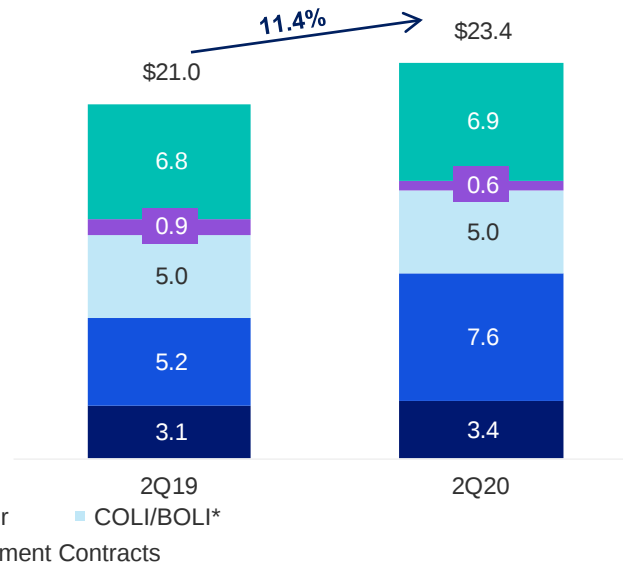
Key Takeaways

- Premiums growth reflects higher Pension Risk Transfer issuance; closed two large Pension Risk Transfer reinsurance transactions
- NII increased driven by higher other yield enhancements and asset growth, partially offset by private equity losses
- Continued focus on maintaining pricing and expense discipline

Premiums and Deposits (\$M)



GAAP Reserves by Line of Business (\$B)



* COLI/BOLI = Corporate and Bank-owned life insurance

Other Operations

(\$M)	2Q19	2Q20
Corporate (Parent and Service Companies):		
General operating expenses	(\$195)	(\$194)
Interest expense	(264)	(269)
All other income (expense), net	62	(1)
Total Corporate (Parent and Service Companies)	(397)	(464)
Consolidated investment entities	(1)	(81)
Blackboard	(17)	(14)
Adjusted pre-tax loss before consolidation and eliminations	(415)	(559)
Consolidation, eliminations and other adjustments:		
Consolidated investment entities ¹	(56)	63
Other ²	-	(14)
Total consolidation, eliminations and other adjustments	(56)	49
Adjusted pre-tax loss	(\$471)	(\$510)

Key Takeaways:

- Corporate (Parent and Service Companies) APTL increased primarily as 2Q19 benefited from Other Income of \$62M, related to available for sale securities, as well as increased interest expense related to \$4.1B of notes issued by AIG Parent during the quarter
- Consolidated investment entities APTL increased due to lower Global Real Estate sales compared with 2Q19 and unfavorable mark-to-market charges in 2Q20, which also impacted consolidation, eliminations, and other adjustments in 2Q20
- Other operations APTL increased as 2Q19 benefitted from Other Income, partially offset by lower net impact of consolidated investment entities after consolidations, eliminations and other adjustments



1) Consolidation, eliminations and other adjustments - consolidated investment entities represents the elimination of the intercompany net investment income recorded by the General Insurance and Life and Retirement subsidiaries for their investments in consolidated investment entities.

2) Consolidation, eliminations and other adjustments - Other represents eliminations of intercompany transactions other than consolidated investment entities between Parent and the General Insurance and Life and Retirement subsidiaries.

Legacy Portfolio

(\$M)	2Q19	2Q20
General Insurance run-off lines	\$43	\$10
Life and Retirement run-off lines	38	13
Legacy Investments	38	234
Adjusted pre-tax income	\$119	\$257

Key Takeaways

- Legacy APTI increased primarily due to an increase in NII even though 2Q20 includes two months of Fortitude income compared to three months in 2Q19; Legacy APTI for 2Q19 and the first two months of 2Q20 are reduced in AATI for AIG due to Carlyle's 19.9% minority interest in Fortitude
- Following the sale of Fortitude, Legacy includes several small General Insurance and Life and Retirement run-off books, as well as DIB/GCM and AIG Financial Products

2Q20 Impacts Related to Fortitude Accounting

April and May 2020 (Pre-closing)

- 2 months of Fortitude APTI, or \$96M is included in Legacy
- 2Q20 net loss of \$7.9B for AIG (AATI of \$571M) reflects 2 months, or \$165M (\$27M on an AATI basis), of non-controlling interest associated with Fortitude

June 2, 2020 (At Closing)

- AIG recorded \$4.3B reduction in AIG shareholders' equity primarily due to a \$6.7B after-tax loss partially offset by a \$2.4B increase in AOCI due to the release of shadow adjustments primarily related to future policy benefits
 - On an adjusted basis, the impact to common shareholders' equity is \$2.5B as of June 30, 2020³
- The \$6.7B after-tax loss is comprised of:
 - \$2.7B loss related to the write-off of prepaid insurance assets and DAC upon deconsolidation of Fortitude
 - \$4.0B loss on sale, primarily as a result of increases in Fortitude's equity principally related to mark to market movements since December 31, 2018
- The loss on sale did not negatively impact the statutory capital of AIG's insurance subsidiaries

June 2020 (Post-closing)¹

- 1 month of embedded derivative activity is reflected in AIG GAAP results

(\$M)	2Q20
Net underwriting income	\$ -
Net investment income – Fortitude Re FWA	116
<u>Net realized capital losses – Fortitude Re FWA:</u>	
Net realized capital gains – Fortitude Re FWA	96
Net realized capital losses – Fortitude Re embedded derivative	(837)
Net realized capital losses on Fortitude Re FWA	(741)
Loss from continuing operations before income tax benefit	(\$625)
Income tax benefit ²	(131)
Net loss	(\$494)
Change in unrealized appreciation of all other investments ²	438
Comprehensive loss	(\$56)

Other balance sheet changes related to Fortitude Re:

- Investments and other assets includes funds withheld assets (FWA) of \$41.5B
- Reinsurance assets, net of allowance, of \$34.6B reflecting loss reserves and future policyholder benefits ceded to Fortitude Re
- Funds withheld payable liability of \$42.0B
- Cumulative unrealized gains and losses related to Fortitude Re's FWA of \$4.2B



1) Various assets supporting the Fortitude Re funds withheld reinsurance arrangements are reported at amortized cost, and as such, changes in the fair value of these assets are not reflected in the financial statements. However, changes in the fair value of these assets are included in the embedded derivative in the Fortitude Re funds withheld arrangements. During the period from June 2, 2020 to June 30, 2020, these assets appreciated by \$56M on an after-tax basis.

2) The income tax expense (benefit) and the tax impact in AOCI was computed using AIG's U.S. statutory tax rate of 21%.

3) Adjusts for the cumulative unrealized gains and losses related to Fortitude Re's FWA.

Financial Reporting Related to Fortitude Sale

On June 2, 2020, AIG completed the sale of a majority interest in Fortitude; AIG's GAAP balance sheet and income statement will continue to include investments retained as collateral by the AIG ceding companies as part of the funds withheld reinsurance arrangement; the difference in carrying value and fair value is primarily reported in AOCI

Assets

- A reinsurance recoverable was set up to reflect loss reserves and policyholders benefits ceded to Fortitude Re, which totalled \$34.6B at June 30, 2020
- AIG continues to reflect the FWA primarily in its investment portfolio, at carrying value of \$41.5B at June 30, 2020

Liabilities

- Loss reserves and policyholder benefits continue to include reserves ceded to Fortitude Re
- The funds withheld payable contains an embedded derivative which is marked-to-market each period. The carrying value of the funds withheld payable is \$42.0B as of June 30, 2020

Summary of Assets Supporting the Funds Withheld Arrangements

June 30, 2020 (in millions)	Carrying Value of Assets	Fair Value of Assets	Corresponding Accounting Policy
Fixed maturity securities - available for sale ¹	\$35,380	\$35,380	Fair value through other comprehensive income
Fixed maturity securities - fair value option	190	190	Fair value through net investment income
Commercial mortgage loans	3,537	3,781	Amortized cost
Real estate investments	385	600	Amortized cost
Private equity funds / hedge funds	978	978	Fair value through net investment income
Policy loans	431	431	Amortized cost
Derivative assets, net ²	-	-	Fair value through realized capital gains (losses)
Other	640	640	Amortized cost
Total	\$41,541	\$42,000	



1) The change in the net unrealized gains (losses) on available for sale securities related to the Fortitude Re FWA was \$555M (\$438M after-tax) during the 2Q20 post deconsolidation period (June 2, 2020-June 30, 2020).

2) The derivative assets have been presented net of collateral. The derivative assets supporting the Fortitude Re funds withheld arrangements had a fair market value of \$650M as of June 30, 2020. These derivative assets are fully collateralized.

Changes to Non-GAAP Measures

AIG has updated its Non-GAAP measures to adjust for the FWA, as the associated earnings are passed through to Fortitude Re

(in millions)

Pre-tax income (loss) from continuing operations	\$ (9,661)
Adjustments to arrive at Adjusted pre-tax income (loss)	
Changes in fair value of securities used to hedge guaranteed living benefits	(16)
Changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains (losses)	(255)
Changes in the fair value of equity securities	(56)
Loss (gain) on extinguishment of debt	-
Net investment income on Fortitude Re funds withheld assets (a)	(116)
Net realized capital (gains) losses on Fortitude Re funds withheld assets (a)	(96)
Net realized capital (gains) losses on Fortitude Re funds withheld embedded derivative (a)	837
Net realized capital (gains) losses (b)	1,619
(Income) loss from divested businesses	8,412
Non-operating litigation reserves and settlements	-
Unfavorable (favorable) prior year development and related amortization changes ceded under retroactive reinsurance agreements	(33)
Net loss reserve discount (benefit) charge	16
Integration and transaction costs associated with acquired businesses	4
Restructuring and other costs	134
Non-recurring costs related to regulatory or accounting changes	14
Adjusted pre-tax income (loss)	\$ 803

(a) Represents activity subsequent to the deconsolidation of Fortitude Re on June 2, 2020.

Adjusted Pre-tax Income

- Updated APTI NII to exclude NII on Fortitude Re FWA; AIG has updated its Non-GAAP measures to remove the impacts associated with the FWA, as the associated earnings and economics are passed through to Fortitude Re
- Change in presentation of net realized capital gains and losses (RCGL) – RCGL continues to be excluded from APTI, but the Fortitude Re FWA and embedded derivative are identified separately

Changes to Non-GAAP Measures (continued)

(in millions)

	2Q20
After-tax net income (loss), including noncontrolling interests	\$ (7,766)
Noncontrolling interests (income) loss	(162)
Net income (loss) attributable to AIG	\$ (7,928)
Dividends on preferred stock	8
Net income (loss) attributable to AIG common shareholders	\$ (7,936)
Adjustments to arrive at Adjusted after-tax income (loss) (amounts net of tax, at U.S. statutory tax rate for each respective period, except where noted):	
Changes in uncertain tax positions and other tax adjustments (a)	206
Deferred income tax valuation allowance (releases) charges (b)	(183)
Changes in fair value of securities used to hedge guaranteed living benefits	(12)
Changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains (losses)	(202)
Changes in the fair value of equity securities	(44)
Loss (gain) on extinguishment of debt	-
Net investment income on Fortitude Re funds withheld assets(c)	(92)
Net realized capital (gains) losses on Fortitude Re funds withheld assets(c)	(76)
Net realized capital (gains) losses on Fortitude Re funds withheld embedded derivative(c)	661
Net realized capital (gains) losses (d)(e)	1,250
(Income) loss from discontinued operations and divested businesses (e)	6,756
Non-operating litigation reserves and settlements	-
Unfavorable (favorable) prior year development and related amortization changes ceded under retroactive reinsurance agreements	(26)
Net loss reserve discount (benefit) charge	13
Integration and transaction costs associated with acquired businesses	3
Restructuring and other costs	106
Non-recurring costs related to regulatory or accounting changes	11
Noncontrolling interests primarily related to net realized capital gains (losses) of Fortitude Holdings' standalone results (f)	136
Adjusted after-tax income (loss) attributable to AIG common shareholders	\$ 571

(in millions, except per common share data)

Book Value Per Common Share

	2Q20
Total AIG shareholders' equity	\$ 62,234
Less: Preferred equity	485
Total AIG common shareholders' equity (a)	61,749
Less: Accumulated other comprehensive income (AOCI)	9,169
Add: Cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets	4,215
Total AIG common shareholders' equity, excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets (b)	56,795
Less: Deferred tax assets (DTA)*	8,643
Total adjusted common shareholders' equity (c)	\$ 48,152
Total common shares outstanding (d)	861.4
Book value per common share (a÷d)	\$ 71.68
Book value per common share, excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets (b÷d)	65.93
Adjusted book value per common share (c÷d)	55.90

Adjusted After-tax Income

- Updated to exclude NII on Fortitude Re FWA
- Change in presentation of RCGL – RCGL continues to be excluded from APTI, but the Fortitude Re FWA and embedded derivative are identified separately

Adjusted Book Value per Share

- Updated to exclude the cumulative unrealized gains and losses related to Fortitude Re's FWA since these fair value movements are economically transferred to Fortitude Re

Glossary of Non-GAAP Financial Measures and Non-GAAP Reconciliations

Glossary of Non-GAAP Financial Measures

Glossary of Non-GAAP

Throughout this presentation, we present our financial condition and results of operations in the way we believe will be most meaningful and representative of our business results. Some of the measurements we use are “Non-GAAP financial measures” under Securities and Exchange Commission rules and regulations. GAAP is the acronym for generally accepted accounting principles in the United States. The non-GAAP financial measures we present may not be comparable to similarly-named measures reported by other companies. The reconciliations of such measures to the most comparable GAAP measures in accordance with Regulation G are included within the relevant tables or in the Second Quarter 2020 Financial Supplement available in the Investor Information section of AIG’s website, www.aig.com.

We may use certain non-GAAP operating performance measures as forward-looking financial targets or projections. These financial targets or projections are provided based on management’s estimates. The most directly comparable GAAP financial targets or projections would be heavily dependent upon results that are beyond management’s control and the outcome of these items could be significantly different than management’s estimates. Therefore, we do not provide quantitative reconciliations for these financial targets or projections as we cannot predict with accuracy future actual events (e.g., catastrophe losses) and impacts from changes in macro-economic market conditions, including the interest rate environment (e.g. estimate for DIB & GCM returns, net reserve discount change and returns on alternative investments).

We use the following operating performance measures because we believe they enhance the understanding of the underlying profitability of continuing operations and trends of our business segments. We believe they also allow for more meaningful comparisons with our insurance competitors. When we use these measures, reconciliations to the most comparable GAAP measure are provided on a consolidated basis.

▪ **Adjusted Pre-tax Income (APTI)** is derived by excluding the items set forth below from income from continuing operations before income tax. This definition is consistent across our segments. These items generally fall into one or more of the following broad categories: legacy matters having no relevance to our current businesses or operating performance; adjustments to enhance transparency to the underlying economics of transactions; and measures that we believe to be common to the industry. APTI is a GAAP measure for our segments. Excluded items include the following:

- changes in fair value of securities used to hedge guaranteed living benefits;
- changes in benefit reserves and deferred policy acquisition costs (DAC), value of business acquired (VOBA), and sales inducement assets (SIA) related to net realized capital gains and losses;
- changes in the fair value of equity securities;
- net investment income on Fortitude Re funds withheld assets post deconsolidation of Fortitude Re;
- following deconsolidation of Fortitude Re, net realized capital gains and losses on Fortitude Re funds withheld assets held by AIG in support of Fortitude Re’s reinsurance obligations to AIG (Fortitude Re funds withheld assets);
- loss (gain) on extinguishment of debt;
- all net realized capital gains and losses except earned income (periodic settlements and changes in settlement accruals) on derivative instruments used for non-qualifying (economic) hedging or for asset replication. Earned income on such economic hedges is reclassified from net realized capital gains and losses to specific APTI line items based on the economic risk being hedged (e.g. net investment income and interest credited to policyholder account balances);
- income or loss from discontinued operations;
- net loss reserve discount benefit (charge);
- pension expense related to a one-time lump sum payment to former employees;
- income and loss from divested businesses;
- non-operating litigation reserves and settlements;
- restructuring and other costs related to initiatives designed to reduce operating expenses, improve efficiency and simplify our organization;
- the portion of favorable or unfavorable prior year reserve development for which we have ceded the risk under retroactive reinsurance agreements and related changes in amortization of the deferred gain;
- integration and transaction costs associated with acquired businesses;
- losses from the impairment of goodwill; and
- non-recurring costs associated with the implementation of non-ordinary course legal or regulatory changes or changes to accounting principles.

▪ **Adjusted After-tax Income attributable to AIG Common Shareholders (AATI)** is derived by excluding the tax effected adjusted pre-tax income (APTI) adjustments described above, dividends on preferred stock, and the following tax items from net income attributable to AIG:

- deferred income tax valuation allowance releases and charges;
- changes in uncertain tax positions and other tax items related to legacy matters having no relevance to our current businesses or operating performance; and
- net tax charge related to the enactment of the Tax Cuts and Jobs Act (Tax Act);

and by excluding the net realized capital gains (losses) and other charges from noncontrolling interests.

Glossary of Non-GAAP Financial Measures

Glossary of Non-GAAP

- **Book Value per Common Share, Excluding Accumulated Other Comprehensive Income (AOCI) adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets and Book Value per Common Share, Excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets and Deferred Tax Assets (DTA) (Adjusted Book Value per Common Share)** are used to show the amount of our net worth on a per-common share basis after eliminating items that can fluctuate significantly from period to period including changes in fair value of AIG's available for sale securities portfolio, foreign currency translation adjustments, and U.S. tax attribute deferred tax assets. These measures also eliminate the asymmetrical impact resulting from changes in fair value of our available for sale securities portfolio wherein there is largely no offsetting impact for certain related insurance liabilities. In addition, we adjust for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets since these fair value movements are economically transferred to Fortitude Re. We exclude deferred tax assets representing U.S. tax attributes related to net operating loss carryforwards and foreign tax credits as they have not yet been utilized. Amounts for interim periods are estimates based on projections of full-year attribute utilization. As net operating loss carryforwards and foreign tax credits are utilized, the portion of the DTA utilized is included in these book value per common share metrics. Book value per common share, excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets, is derived by dividing Total AIG Common Shareholders' equity, excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets, by total common shares outstanding. Adjusted Book Value per Common Share is derived by dividing Total AIG common shareholders' equity, excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets and DTA (**Adjusted Common Shareholders' Equity**), by total common shares outstanding.
- **Book Value per Common Share, Excluding Goodwill, Value of Business Acquired (VOBA), Value of Distribution Channel Acquired (VODA) and Other Intangible Assets (Tangible Book Value per Common Share), Tangible Book Value per Common Share, Excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets, and Tangible Book Value per Common Share, Excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets and Deferred Tax Assets (DTA) (Adjusted Tangible Book Value per Common Share)** are used to provide more accurate measure of the realizable value of shareholder on a per-common share basis. Tangible Book Value per Common Share is derived by dividing Total AIG common shareholders' equity, excluding Goodwill, VOBA, VODA and Other intangible assets, by total common shares outstanding (Tangible Book Value per Common Share). Tangible Book value per common share, excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets, is derived by dividing Total AIG Common Shareholders' equity, excluding intangible assets, AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets, by total common shares outstanding. Adjusted Tangible Book Value per Common Share is derived by dividing Total AIG common shareholders' equity, excluding intangible assets, AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets, and DTA (**Adjusted Tangible Common Shareholders' Equity**), by total common shares outstanding.
- **AIG Return on Common Equity (ROCE) – Adjusted After-tax Income Excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets and DTA (Adjusted Return on Common Equity)** is used to show the rate of return on common shareholders' equity. We believe this measure is useful to investors because it eliminates items that can fluctuate significantly from period to period, including changes in fair value of our available for sale securities portfolio, foreign currency translation adjustments and U.S. tax attribute deferred tax assets. This measure also eliminates the asymmetrical impact resulting from changes in fair value of our available for sale securities portfolio wherein there is largely no offsetting impact for certain related insurance liabilities. In addition, we adjust for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets since these fair value movements are economically transferred to Fortitude Re. We exclude deferred tax assets representing U.S. tax attributes related to net operating loss carryforwards and foreign tax credits as they have not yet been utilized. Amounts for interim periods are estimates based on projections of full-year attribute utilization. As net operating loss carryforwards and foreign tax credits are utilized, the portion of the DTA utilized is included in Adjusted Return on Common Equity. Adjusted Return on Common Equity is derived by dividing actual or annualized adjusted after-tax income attributable to AIG common shareholders by average Adjusted Common Shareholders' Equity.
- **Core, General Insurance, Life and Retirement and Legacy Adjusted Attributed Common Equity** is an attribution of total AIG Adjusted Common Shareholders' Equity to these segments based on our internal capital model, which incorporates the segments' respective risk profiles. Adjusted attributed common equity represents our best estimates based on current facts and circumstances and will change over time.
- **Core, General Insurance, Life and Retirement and Legacy Return on Common Equity – Adjusted After-tax Income (Adjusted Return on Attributed Common Equity)** is used to show the rate of return on Adjusted Attributed Common Equity. Adjusted Return on Attributed Common Equity is derived by dividing actual or annualized Adjusted After-tax Income by Average Adjusted Attributed Common Equity.
- **Adjusted After-tax Income Attributable to Core, General Insurance, Life and Retirement and Legacy** is derived by subtracting attributed interest expense, income tax expense and attributed dividends on preferred stock from APTI. Attributed debt and the related interest expense and dividends on preferred stock are calculated based on our internal capital model. Tax expense or benefit is calculated based on an internal attribution methodology that considers among other things the taxing jurisdiction in which the segments conduct business, as well as the deductibility of expenses in those jurisdictions.

Glossary of Non-GAAP Financial Measures

Glossary of Non-GAAP

- **Adjusted Revenues** exclude Net realized capital gains (losses), income from non-operating litigation settlements (included in Other income for GAAP purposes) and changes in fair value of securities used to hedge guaranteed living benefits (included in Net investment income for GAAP purposes). Adjusted revenues is a GAAP measure for our operating segments.
- **Ratios:** We, along with most property and casualty insurance companies, use the loss ratio, the expense ratio and the combined ratio as measures of underwriting performance. These ratios are relative measurements that describe, for every \$100 of net premiums earned, the amount of losses and loss adjustment expenses (which for General Insurance excludes net loss reserve discount), and the amount of other underwriting expenses that would be incurred. A combined ratio of less than 100 indicates underwriting income and a combined ratio of over 100 indicates an underwriting loss. Our ratios are calculated using the relevant segment information calculated under GAAP, and thus may not be comparable to similar ratios calculated for regulatory reporting purposes. The underwriting environment varies across countries and products, as does the degree of litigation activity, all of which affect such ratios. In addition, investment returns, local taxes, cost of capital, regulation, product type and competition can have an effect on pricing and consequently on profitability as reflected in underwriting income and associated ratios.
- **Accident year loss and combined ratios, as adjusted:** both the accident year loss and combined ratios, as adjusted, exclude catastrophe losses and related reinstatement premiums, prior year development, net of premium adjustments, and the impact of reserve discounting. Natural catastrophe losses are generally weather or seismic events having a net impact on AIG in excess of \$10 million each and man-made catastrophe losses, such as terrorism and civil disorders that exceed the \$10 million threshold. We believe that as adjusted ratios are meaningful measures of our underwriting results on an ongoing basis as they exclude catastrophes and the impact of reserve discounting which are outside of management's control. We also exclude prior year development to provide transparency related to current accident year results.

Underwriting ratios are computed as follows:

- Loss ratio = Loss and loss adjustment expenses incurred ÷ Net premiums earned (NPE)
 - Acquisition ratio = Total acquisition expenses ÷ NPE
 - General operating expense ratio = General operating expenses ÷ NPE
 - Expense ratio = Acquisition ratio + General operating expense ratio
 - Combined ratio = Loss ratio + Expense ratio
 - Catastrophe losses (CATs) and reinstatement premiums = [Loss and loss adjustment expenses incurred – (CATs)] ÷ [NPE +/- CYRIPs] – Loss ratio
 - Accident year loss ratio, as adjusted (AYLR) = [Loss and loss adjustment expenses incurred – CATs – PYD] ÷ [NPE +/- Reinstatement premiums related to catastrophes (CYRIPs) +/- RIPs related to prior year catastrophes (PYRIPs) + (Additional) returned premium related to PYD on loss sensitive business ((AP)RP) + Adjustment for ceded premiums under reinsurance contracts related to prior accident years]
 - Accident year combined ratio, as adjusted = AYLR + Expense ratio
 - Prior year development net of (additional) return premium related to PYD on loss sensitive business = [Loss and loss adjustment expenses incurred – CATs – PYD] ÷ [NPE +/- CYRIPs +/- PYRIPs + (AP)RP] – Loss ratio – CAT ratio
- **Premiums and deposits:** includes direct and assumed amounts received and earned on traditional life insurance policies, group benefit policies and life-contingent payout annuities, as well as deposits received on universal life, investment-type annuity contracts, Federal Home Loan Bank (FHLB) funding agreements and mutual funds.

Results from discontinued operations are excluded from all of these measures.

Non-GAAP Reconciliations

Adjusted Pre-tax and After-tax Income - Consolidated

(in millions)

Pre-tax income (loss) from continuing operations

Adjustments to arrive at Adjusted pre-tax income (loss)

Changes in fair value of securities used to hedge guaranteed living benefits	(75)
Changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains (losses)	73
Changes in the fair value of equity securities	22
Loss on extinguishment of debt	15
Net investment income on Fortitude Re funds withheld assets (a)	-
Net realized capital (gains) losses on Fortitude Re funds withheld assets (a)	-
Net realized capital (gains) losses on Fortitude Re funds withheld embedded derivative (a)	-
Net realized capital (gains) losses (b)	(351)
Loss from divested businesses	1
Non-operating litigation reserves and settlements	-
Favorable prior year development and related amortization changes ceded under retroactive reinsurance agreements	(125)
Net loss reserve discount charge	212
Integration and transaction costs associated with acquired businesses	6
Restructuring and other costs	60
Non-recurring costs related to regulatory or accounting changes	2

Adjusted pre-tax income

Quarterly	
2Q19	2Q20
\$ 1,837	\$ (9,661)
(75)	(16)
73	(255)
22	(56)
15	-
-	(116)
-	(96)
-	837
(351)	1,619
1	8,412
-	-
(125)	(33)
212	16
6	4
60	134
2	14
\$ 1,677	\$ 803

(a) Represents activity subsequent to the deconsolidation of Fortitude Re on June 2, 2020.

(b) Includes all net realized capital gains and losses except earned income (periodic settlements and changes in settlement accruals) on derivative instruments used for non-qualifying (economic) hedging or for asset replication and net realized gains and losses on Fortitude Re funds withheld assets.

Non-GAAP Reconciliations

Adjusted Pre-tax and After-tax Income - Consolidated

(in millions)

After-tax net income (loss), including noncontrolling interests

Noncontrolling interests (income) loss

Net income (loss) attributable to AIG

Dividends on preferred stock

Net income (loss) attributable to AIG common shareholders

Adjustments to arrive at Adjusted after-tax income (loss) (amounts net of tax, at U.S. statutory tax rate for each respective period, except where noted):

Changes in uncertain tax positions and other tax adjustments (a)

Deferred income tax valuation allowance (releases) charges

Changes in fair value of securities used to hedge guaranteed living benefits

Changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains (losses)

Changes in the fair value of equity securities

Loss on extinguishment of debt

Net investment income on Fortitude Re funds withheld assets(b)

Net realized capital (gains) losses on Fortitude Re funds withheld assets(b)

Net realized capital (gains) losses on Fortitude Re funds withheld embedded derivative(b)

Net realized capital (gains) losses (c)(d)

Loss from discontinued operations and divested businesses (d)

Non-operating litigation reserves and settlements

Favorable prior year development and related amortization

changes ceded under retroactive reinsurance agreements

Net loss reserve discount charge

Integration and transaction costs associated with acquired businesses

Restructuring and other costs

Non-recurring costs related to regulatory or accounting changes

Noncontrolling interests primarily related to net realized capital gains (losses) of Fortitude Holdings' standalone results (e)

Adjusted after-tax income attributable to AIG common shareholders

Weighted average diluted shares outstanding (f)

Income (loss) per common share attributable to AIG common shareholders (diluted) (f)

Adjusted after-tax income per common share attributable to AIG common shareholders (diluted)

Quarterly		
	2Q19	2Q20
\$	1,390	\$ (7,766)
	(281)	(162)
\$	1,109	\$ (7,928)
	7	8
\$	1,102	\$ (7,936)
	27	206
	7	(183)
	(59)	(12)
	57	(202)
	17	(44)
	11	-
	-	(92)
	-	(76)
	-	661
	(265)	1,250
	2	6,756
	1	-
	(98)	(26)
	167	13
	5	3
	47	106
	2	11
	249	136
\$	1,272	\$ 571
	888.3	867.0
\$	1.24	\$ (9.15)
	1.43	0.66

(a) Includes the write-down of net operating loss deferred tax assets in certain foreign jurisdictions, which is offset by valuation allowance release.

(b) Represents activity subsequent to the deconsolidation of Fortitude Re on June 2, 2020.

(c) Includes all net realized capital gains and losses except earned income (periodic settlements and changes in settlement accruals) on derivative instruments used for non-qualifying (economic) hedging or for asset replication and net realized gains and losses on Fortitude Re funds withheld assets.

(d) Includes the impact of non-U.S. tax rates which differ from the applicable U.S. statutory tax rate and tax-only adjustments.

(e) Noncontrolling interests was primarily due to the 19.9 percent investment in Fortitude Group Holdings, LLC (Fortitude Holdings) by an affiliate of The Carlyle Group L.P. (Carlyle), which occurred in the fourth quarter of 2018. Carlyle was allocated 19.9 percent of Fortitude Holdings' standalone financial results through the June 2, 2020 closing date of the Majority Interest Fortitude Sale. Fortitude Holdings' results were mostly eliminated in AIG's consolidated income from continuing operations given that its results arose from intercompany transactions. Noncontrolling interests was calculated based on the standalone financial results of Fortitude Holdings. The most significant component of Fortitude Holdings' standalone results was the change in fair value of the embedded derivatives which changes with movements in interest rates and credit spreads, and which was recorded in net realized capital gains and losses of Fortitude Holdings. In accordance with AIG's adjusted after-tax income definition, realized capital gains and losses are excluded from noncontrolling interests. Subsequent to the Majority Interest Fortitude Sale, AIG's owns 3.5 percent of Fortitude Holdings and no longer consolidates Fortitude Holdings in its financial statements as of such date. The minority interest in Fortitude is carried at cost within AIG's consolidated investments, which was \$100 million as of June 30, 2020.

(f) Because we reported a net loss attributable to AIG common shareholders for the three months ended June 30, 2020, all common stock equivalents are anti-dilutive and are therefore excluded from the calculation of diluted shares and diluted per share amounts.



Non-GAAP Reconciliations

Book Value Per Common Share

(in millions, except per common share data)

Book Value Per Common Share

Total AIG shareholders' equity	
Less: Preferred equity	
Total AIG common shareholders' equity (a)	
Less: Accumulated other comprehensive income (AOCI)	
Add: Cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets	
Total AIG common shareholders' equity, excluding AOI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets (b)	
Less: Deferred tax assets (DTA)*	
Total adjusted common shareholders' equity (c)	
Total common shares outstanding (d)	
Book value per common share (a÷d)	
Book value per common share, excluding AOI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets (b÷d)	
Adjusted book value per common share (c÷d)	

Tangible Book Value Per Common Share

Total AIG common shareholders' equity (a)	
Less Intangible Assets:	
Goodwill	
Value of business acquired	
Value of distribution channel acquired	
Other intangibles	
Total intangibles assets	
Total AIG tangible common shareholders' equity (e)	
Less: Accumulated other comprehensive income (AOCI)	
Add: Cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets	
Total AIG tangible common shareholders' equity, excluding intangible asset, AOI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets (f)	
Less: Deferred tax assets (DTA)*	
Total adjusted tangible common shareholders' equity (g)	
Total common shares outstanding (d)	
Tangible book value per common share (e÷d)	
Tangible book value per common share, excluding AOI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets (f÷d)	
Adjusted tangible book value per common share (g÷d)	

As of June 30,		December 31,
2019	2020	2019
\$ 64,539	\$ 62,234	\$ 65,675
485	485	485
64,054	61,749	65,190
4,991	9,169	4,982
-	4,215	-
59,063	56,795	60,208
9,577	8,643	8,977
\$ 49,486	\$ 48,152	\$ 51,231
869.9	861.4	870.0
\$ 73.63	\$ 71.68	\$ 74.93
67.90	65.93	69.20
56.89	55.90	58.89
\$ 64,054	\$ 61,749	\$ 65,190
4,104	3,983	4,038
369	121	317
555	517	536
337	323	333
5,365	4,944	5,224
58,689	56,805	59,966
4,991	9,169	4,982
-	4,215	-
53,698	51,851	54,984
9,577	8,643	8,977
\$ 44,121	\$ 43,208	\$ 46,007
869.9	861.4	870.0
\$ 67.47	\$ 65.94	\$ 68.93
61.73	60.19	63.20
50.72	50.16	52.88



* Represents deferred tax assets only related to U.S. net operating loss and foreign tax credit carryforwards on a U.S. GAAP basis and excludes other balance sheet deferred tax assets and liabilities.

Non-GAAP Reconciliations

Return on Common Equity

(in millions)

Return On Common Equity Computations

Actual or Annualized net income (loss) attributable to AIG common shareholders (a)

Actual or Annualized adjusted after-tax income attributable to AIG common shareholders (b)

Average AIG Common Shareholders' equity (c)

Less: Average AOCI

Add: Average cumulative cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets

Less: Average DTA*

Average adjusted common shareholders' equity (d)

ROCE (a÷c)

Adjusted return on common equity (b÷d)

Quarterly	
2Q19	2Q20
\$ 4,408	\$ (31,744)
\$ 5,088	\$ 2,284
\$ 62,178	\$ 60,719
3,560	4,088
-	2,108
9,752	8,589
\$ 48,866	\$ 50,150
7.1%	NM
10.4%	4.6%



* Represents deferred tax assets only related to U.S. net operating loss and foreign tax credit carryforwards on a U.S. GAAP basis and excludes other balance sheet deferred tax assets and liabilities.

Non-GAAP Reconciliations

Return on Common Equity

General Insurance (in millions)

Adjusted pre-tax income

Interest expense on attributed financial debt	
Adjusted pre-tax income including attributed interest expense	
Income tax expense	
Adjusted after-tax income	
Dividends declared on preferred stock	
Adjusted after-tax income attributable to common shareholders (a)	

Ending adjusted attributed common equity	
Average adjusted attributed common equity (b)	
Adjusted return on attributed common equity (a÷b)	

Quarterly	
2Q19	2Q20
\$ 980	\$ 175
147	140
833	35
184	10
\$ 649	\$ 25
4	4
\$ 645	\$ 21
\$ 25,282	\$ 24,889
25,054	24,910
10.3 %	0.3 %

Life and Retirement (in millions)

Adjusted pre-tax income

Interest expense on attributed financial debt	
Adjusted pre-tax income including attributed interest expense	
Income tax expense	
Adjusted after-tax income	
Dividends declared on preferred stock	
Adjusted after-tax income attributable to common shareholders (a)	

Ending adjusted attributed common equity	
Average adjusted attributed common equity (b)	
Adjusted return on attributed common equity (a÷b)	

Quarterly	
2Q19	2Q20
\$ 1,049	\$ 881
44	71
1,005	810
201	160
\$ 804	\$ 650
3	3
\$ 801	\$ 647
\$ 18,820	\$ 19,506
18,550	19,584
17.3 %	13.2 %

Core (in millions)

Adjusted pre-tax income

Interest expense on attributed financial debt	
Adjusted pre-tax income including attributed interest expense	
Income tax expense (benefit)	
Adjusted after-tax income	
Dividends declared on preferred stock	
Adjusted after-tax income attributable to common shareholders (a)	

Ending adjusted attributed common equity	
Average adjusted attributed common equity (b)	
Adjusted return on attributed common equity (a÷b)	

Quarterly	
2Q19	2Q20
\$ 1,558	\$ 546
-	-
1,558	546
340	143
\$ 1,218	\$ 403
7	7
\$ 1,211	\$ 396
\$ 42,694	\$ 46,133
41,746	45,219
11.6 %	3.5 %

Legacy (in millions)

Adjusted pre-tax income

Interest expense on attributed financial debt	
Adjusted pre-tax income including attributed interest expense	
Income tax expense	
Adjusted after-tax income attributable to common shareholders (a)	

Ending adjusted attributed common equity	
Average adjusted attributed common equity (b)	
Adjusted return on attributed common equity (a÷b)	

Quarterly	
2Q19	2Q20
\$ 119	\$ 257
-	-
119	257
26	54
\$ 93	\$ 203
\$ 6,792	\$ 2,019
7,121	4,931
5.2 %	16.5 %

Non-GAAP Reconciliations

Accident Year Loss Ratio, as adjusted, and Accident Year Combined Ratio, as adjusted

General Insurance

	Quarterly		
	2Q18	2Q19	2Q20
Loss ratio	65.7	63.0	72.6
Catastrophe losses and reinstatement premiums	(2.3)	(2.6)	(11.9)
Prior year development	0.8	0.9	0.8
Adjustments for ceded premium under reinsurance contracts and other	1.2	-	-
Accident year loss ratio, as adjusted	65.4	61.3	61.5
Acquisition ratio	21.1	22.2	20.0
General operating expense ratio	14.5	12.6	13.4
Expense ratio	35.6	34.8	33.4
Combined ratio	101.3	97.8	106.0
Accident year combined ratio, as adjusted	101.0	96.1	94.9

General Insurance - North America

	Quarterly	
	2Q19	2Q20
Loss ratio	69.2	87.9
Catastrophe losses and reinstatement premiums	(5.0)	(19.6)
Prior year development	1.7	1.2
Accident year loss ratio, as adjusted	65.9	69.5
Acquisition ratio	20.3	15.7
General operating expense ratio	10.6	12.1
Expense ratio	30.9	27.8
Combined ratio	100.1	115.7
Accident year combined ratio, as adjusted	96.8	97.3

General Insurance - North America - Commercial Lines

	Quarterly	
	2Q19	2Q20
Loss ratio	74.8	91.8
Catastrophe losses and reinstatement premiums	(5.4)	(22.6)
Prior year development	3.1	1.6
Accident year loss ratio, as adjusted	72.5	70.8
Acquisition ratio	15.4	13.8
General operating expense ratio	11.3	11.4
Expense ratio	26.7	25.2
Combined ratio	101.5	117.0
Accident year combined ratio, as adjusted	99.2	96.0

General Insurance - North America - Personal Insurance

	Quarterly	
	2Q19	2Q20
Loss ratio	53.0	65.6
Catastrophe losses and reinstatement premiums	(3.9)	(2.6)
Prior year development	(2.4)	(1.3)
Accident year loss ratio, as adjusted	46.7	61.7
Acquisition ratio	34.6	26.7
General operating expense ratio	8.8	16.4
Expense ratio	43.4	43.1
Combined ratio	96.4	108.7
Accident year combined ratio, as adjusted	90.1	104.8

Non-GAAP Reconciliations

Accident Year Loss Ratio, as adjusted, and Accident Year Combined Ratio, as adjusted

General Insurance - International

	Quarterly	
	2Q19	2Q20
Loss ratio	56.9	59.5
Catastrophe losses and reinstatement premiums	(0.1)	(5.4)
Prior year development	0.1	0.6
Accident year loss ratio, as adjusted	56.9	54.7
Acquisition ratio	24.1	23.7
General operating expense ratio	14.5	14.4
Expense ratio	38.6	38.1
Combined ratio	95.5	97.6
Accident year combined ratio, as adjusted	95.5	92.8

General Insurance - International - Personal Insurance

	Quarterly	
	2Q19	2Q20
Loss ratio	52.9	52.9
Catastrophe losses and reinstatement premiums	-	0.4
Prior year development	(0.1)	(1.2)
Accident year loss ratio, as adjusted	52.8	52.1
Acquisition ratio	26.7	26.8
General operating expense ratio	14.9	14.6
Expense ratio	41.6	41.4
Combined ratio	94.5	94.3
Accident year combined ratio, as adjusted	94.4	93.5

General Insurance - International - Commercial Lines

	Quarterly	
	2Q19	2Q20
Loss ratio	61.5	66.3
Catastrophe losses and reinstatement premiums	(0.3)	(11.3)
Prior year development	0.4	2.4
Accident year loss ratio, as adjusted	61.6	57.4
Acquisition ratio	21.1	20.4
General operating expense ratio	14.2	14.1
Expense ratio	35.3	34.5
Combined ratio	96.8	100.8
Accident year combined ratio, as adjusted	96.9	91.9

General Insurance - Global Commercial Lines

	Quarterly	
	2Q19	2Q20
Loss ratio	69.6	81.6
Catastrophe losses and reinstatement premiums	(3.4)	(18.1)
Prior year development	2.1	1.9
Accident year loss ratio, as adjusted	68.3	65.4
Acquisition ratio	17.6	16.4
General operating expense ratio	12.4	12.5
Expense ratio	30.0	28.9
Combined ratio	99.6	110.5
Accident year combined ratio, as adjusted	98.3	94.3

Non-GAAP Reconciliations

Net Premiums Written – Change in Constant Dollar

General Insurance

Foreign exchange effect on worldwide premiums:

Change in net premiums written

Increase (decrease) in original currency

Foreign exchange effect

Increase (decrease) as reported in U.S. dollars

North America - Commercial Lines

2Q20
5.8 %
(0.2)
5.6 %

International

2Q20
(0.9) %
(1.3)
(2.2) %

International - Commercial Lines

2Q20
6.7 %
(2.8)
3.9 %

Reconciliation of Net Investment Income

(in millions)

Net investment income per Consolidated Statements of Operations

Changes in fair value of securities used to hedge guaranteed living benefits

Changes in the fair value of equity securities

Net investment income on Fortitude Re funds withheld assets

Net realized capital gains related to economic hedges and other

Total Net investment income - APTI Basis

Investment expenses

Consolidations and Eliminations

Total AIG Investments Income, APTI basis

Quarterly	
2Q19	2Q20
\$ 3,745	\$ 3,366
(84)	(14)
22	(56)
-	(116)
52	18
3,735	3,198
132	139
78	(30)
<u>\$ 3,945</u>	<u>\$ 3,307</u>

Non-GAAP Reconciliations

Premiums

(in millions)

	Quarterly		Six Months Ended	
	2Q19	2Q20	2019	2020
Individual Retirement:				
Premiums	\$ 16	\$ 38	\$ 27	\$ 79
Deposits	3,852	1,759	8,027	4,837
Other	(3)	(3)	(3)	(6)
Premiums and deposits	\$ 3,865	\$ 1,794	\$ 8,051	\$ 4,910
Individual Retirement (Fixed Annuities):				
Premiums	\$ 16	\$ 29	\$ 28	\$ 64
Deposits	1,489	362	3,300	978
Other	(3)	(4)	(5)	(8)
Premiums and deposits	\$ 1,502	\$ 387	\$ 3,323	\$ 1,034
Individual Retirement (Variable Annuities):				
Premiums	\$ -	\$ 9	\$ (1)	\$ 15
Deposits	656	532	1,213	1,385
Other	-	1	2	1
Premiums and deposits	\$ 656	\$ 542	\$ 1,214	\$ 1,401
Individual Retirement (Index Annuities):				
Premiums	\$ -	\$ -	\$ -	\$ -
Deposits	1,342	680	2,704	2,026
Other	-	-	-	-
Premiums and deposits	\$ 1,342	\$ 680	\$ 2,704	\$ 2,026
Individual Retirement (Retail Mutual Funds):				
Premiums	\$ -	\$ -	\$ -	\$ -
Deposits	365	185	810	449
Other	-	-	-	-
Premiums and deposits	\$ 365	\$ 185	\$ 810	\$ 449
Group Retirement:				
Premiums	\$ 5	\$ 3	\$ 9	\$ 9
Deposits	2,042	1,667	4,101	3,516
Other	-	-	-	-
Premiums and deposits	\$ 2,047	\$ 1,670	\$ 4,110	\$ 3,525
Life Insurance:				
Premiums	\$ 425	\$ 447	\$ 820	\$ 866
Deposits	413	420	819	822
Other	194	204	388	398
Premiums and deposits	\$ 1,032	\$ 1,071	\$ 2,027	\$ 2,086
Institutional Markets:				
Premiums	\$ 152	\$ 1,089	\$ 971	\$ 1,846
Deposits	108	33	394	185
Other	8	7	15	15
Premiums and deposits	\$ 268	\$ 1,129	\$ 1,380	\$ 2,046
Total Life and Retirement:				
Premiums	\$ 598	\$ 1,577	\$ 1,827	\$ 2,800
Deposits	6,415	3,879	13,341	9,360
Other	199	208	400	407
Premiums and deposits	\$ 7,212	\$ 5,664	\$ 15,568	\$ 12,567